



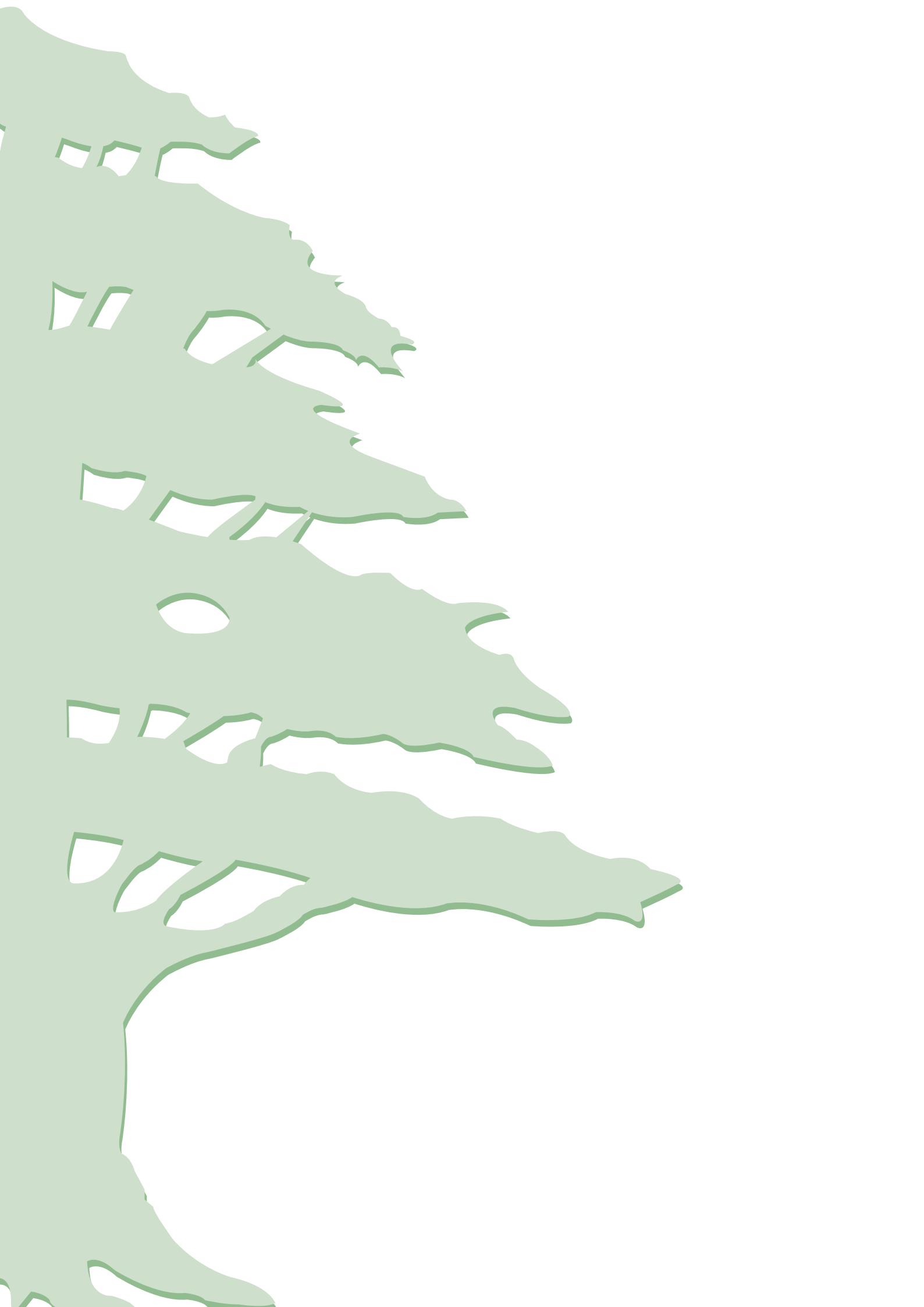
Republic of Lebanon  
Ministry of Economy & Trade

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# **INSURANCE SECTOR ANNUAL REPORT 2009**

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**INSURANCE CONTROL COMMISSION**



## CONTENTS

Minister's note (Initial Text)	4
ICC Head's note (Initial Text)	5
Comparative Ratio Analysis & Indicators	7
List of companies and Licenses	8
Insurance Sector Progress Report (2002-2008)	9
Revenues, Costs, Assets & Equities Evolution (Graphs)	10
Life vs. Non-life Premiums & Claims Evolution (Graphs)	11
Consolidated Profit & Loss Statement	12-13
Consolidated Assets & Liabilities	14-15
Structures of Assets, Investments & Liabilities (Graphs)	16
Taxation on Insurance	17
Life vs. Non-life Comparative P&L (+Graphs)	18-19
Condensed P&L and Ratios (+ Graphs)	20-21
Commissions paid & Ceded premiums (Graphs)	22
Insurance Portfolio Distribution (Tables & Graphs)	23-37
Consolidated Profit & Loss Statement (Leb Pounds) - Arabic -	38-39
Consolidated Assets & Liabilities (Leb. Pounds) - Arabic -	40-41
ICC Head's note - Arabic	42
Minister's note - Arabic	44



## MINISTER'S NOTE

One more time, I am pleased to present this third issue of the Insurance Sector Annual report for the year 2009.

With all three yearly reports of 2007, 2008 and 2009 issued and published within the last 14 months period, we can say that our promise was kept and that we are now on solid grounds for yearly publications about the state and developments of the Lebanese sector in a timely manner.

The year 2009 continued to witness the effects of the International Financial crisis and imported inflation on the Insurance Business, particularly the Non-life Motor Insurance Branch. The underwriting adjustments and reforms that were implemented in 2008, 2009 are hopefully being followed through in 2010.

Since year 2009 and continuing into 2010, part of the Insurance Control Commission's mission was to focus special attention and concentrate particular efforts towards some companies with serious financial, administrative and/or market conduct problems. This has regrettably led to the withdrawal of license of the American Underwriters Group Company as a measure to prevent further negative impact on the insurance sector and to protect policyholders.

While such last resort measures are necessary sometimes, we would like to stress the importance of proper self governance in safeguarding the companies' financial stability and market image.

The future of our sector depends to a large extend on its sound reputation of professionalism.

In the future, I will continue to back the Insurance Control Commission (ICC) in its local as well as its regional and international endeavors.

Hence Lebanon will be hosting the 1<sup>st</sup> Insurance Conference of the Arab Forum of Insurance Regulators and Controllers (AFIRC) in 2011. And as from April 2011 it is Lebanon's ICC Head who will Chair the AFIRC and represent Lebanon and the Middle East-North Africa region in the Executive Committee of the International Association of Insurance Supervisors (IAIS).

Mohamad Safadi  
Minister of Economy and Trade

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## ICC HEAD'S NOTE

Year 2009 is the year where the Insurance Sector's total premium exceeded the psychological mark of 1 billion USD an increase of some 14% over the previous year. Premium increases over the last eight years since 2001 have compounded to around 12% yearly.

While year 2009 premium increase over year 2008 lies mostly in the non-life business, profits are still driven by the life insurance activity. This situation reflects some difficulty for non-life insurers to adjust to the abrupt change in the expense level that arose in the previous two years from both the financial crisis and the euro appreciation, particularly in the high frequency material damage car insurance segment. This situation needs to be addressed not only by insurers at the premium level, but also through a comprehensive approach that penalizes inappropriate driving. Recent actions by the ministry of interior have gone in this direction, which should show results over the mid to long term. Health insurance management seems to have adjusted to the loss situation of previous years, by reaching a profitability close to break-even.

Overall there was no major change in the distribution of insurance portfolio that remains dominated, like in many Middle Eastern markets, by Motor and Health insurance (53%)

and Life insurance (29%). While remaining branches only account for some 18% of total market volume, they boast a consistently healthy profitability.

At a supervisory level, the recent withdrawal of the license of "American Underwriters Group" Company was motivated by several factors: financial, administrative as well as market conduct ones. I would like to stress however, that market conduct was a non-negligible factor in the decision making, and one that reflected substandard insurance selling and customer servicing behaviors that needed to be stopped as they reflect negatively on the whole sector, and affect its long term chances of sustainable growth.

As to regional and international activities, the Insurance Control Commission hosted last April the 9<sup>th</sup> regional IAIS Seminar on Effective Supervision of Solvency and Market Conduct. Also Lebanon was chosen to translate the core curriculum for insurance supervisors put forward by IAIS, and ICC will be working on the translation review.

**Walid Genadry**  
Head of Insurance Control Commission  
December 2010

A handwritten signature in blue ink, appearing to read "Walid Genadry".

# INSURANCE SECTOR | ANNUAL REPORT 09

**LEBANESE INSURANCE SECTOR - 2009****Comparative Ratio Analysis and Indicators**

<b>Changes between 2008 and 2009</b>	<b>2008****</b>	<b>2009</b>	<b>% Change</b>
Gross Premiums Life+Savings+Unit-Linked	\$284,027,000	\$295,868,637	4.2%
Gross Premiums Non-Life	\$614,758,000	\$728,306,012	18.5%
<b>Total Gross Premiums</b>	<b>\$898,785,000</b>	<b>\$1,024,174,650</b>	<b>14.0%</b>
<b>Total Net Income</b>	<b>\$36,122,691</b>	<b>\$75,095,412</b>	<b>107.9%</b>
Net Profit Margin (Net Income/Gross Premiums)	4.0%	7%	82.4%
<b>Shareholders' Equity</b>	<b>\$482,525,637</b>	<b>\$693,931,476</b>	<b>43.8%</b>
Return on Equity (Net Income / Equity)	7.5%	11%	44.6%
<b>Total Assets</b>	<b>\$2,158,475,225</b>	<b>\$2,685,607,180</b>	<b>24.4%</b>
Return on Assets (Net Income / Assets)	1.7%	3%	64.5%
<b>Technical Reserves</b>	<b>\$1,327,863,543</b>	<b>\$1,645,074,952</b>	<b>23.9%</b>
Technical Reserves / Equity*	275%	237%	-13.9%
<b>Outstanding Claims</b>	<b>\$140,469,865</b>	<b>\$164,754,801</b>	<b>17.3%</b>
Claims Adequacy (Outstanding Claims / Equity)**	29%	24%	-18.4%
<b>Solvency (Equity / Gross premiums)***</b>	<b>53.7%</b>	<b>68%</b>	<b>26.2%</b>

\* Industry normal Reserves/Equity: Less than 350%

\*\* Industry normal Claims Adequacy: Less than 20%

\*\*\* Legal Minimum Required Solvency: 10%

\*\*\*\* All 2008 figures shown here are after the adjustments effected in subsequent years

<b>Evolution between 2001 and 2009</b>	<b>2001</b>	<b>2009</b>	<b>% Change</b>
<b>Number of Active Companies</b>	61	54	-11%
<b>Total Gross premiums</b>	\$409,420,000	\$1,024,174,650	150%
<b>Average Company Premiums</b>	\$6,712,000	\$18,966,197	183%
<b>Total Claims Paid</b>	\$226,265,000	\$461,238,796	104%
<b>Average Company Claims</b>	\$3,709,000	\$8,541,459	130%
<b>Total Net Income</b>	\$19,602,000	\$75,095,412	283%
<b>Average Company Net Income</b>	\$321,000	\$1,390,656	333%
<b>Total Assets</b>	\$795,534,000	\$2,685,607,180	238%
<b>Average Company Assets</b>	\$13,042,000	\$49,733,466	281%
<b>Total Shareholders Equity</b>	\$222,775,000	\$693,931,476	211%
<b>Average Company Equity</b>	\$3,652,000	\$12,850,583	252%
<b>Technical Reserves</b>	\$309,014,000	\$1,645,074,952	432%
<b>Average company Technical reserves</b>	\$5,066,000	\$30,464,351	501%

### LICENCED INSURANCE BRANCHES BY COMPANY

Company	Company Reg. #	Life+Unit Linked Br. I	Fire Br. II	Marine Br. III	General Accidents Br. IV*	Credit Br. V	Agriculture Br. VI	Total by Co.
Arabia	2	1	1	1	1	1		5
Cie. Lib. d'Ass.	10	1	1	1	1			4
ALICO	30	1			1			2
Union Nationale	49	1	1	1	1	1		5
Libano-Suisse	77	1	1	1	1			4
MEARCO	91		1	1	1			3
Al-Mashreq	98	1	1	1	1	1		5
Commercial	101	1	1	1	1			4
Allianz SNA	104	1	1	1	1			4
Phenicienne	112	1	1	1	1			4
Nisr	115		1	1	1			3
Fidelity	121	1	1	1	1			4
Berytus	138	1	1	1	1			4
Bankers	139	1	1	1	1	1		5
Overseas	145		1	1	1			3
Arope	153	1	1	1	1	1		5
AXA	156	1	1	1	1			4
Libano-Arabe	158	1	1	1	1			4
UCA	159	1	1	1	1			4
Byblos	160		1	1	1			3
North Assurance	166	1	1	1	1	1		5
Essalam	167		1	1	1			3
Cumberland	169		1	1	1	1		4
Assurex	171	1	1	1	1	1		5
United Assurance	172		1	1	1			3
Compass	175	1	1	1	1			4
Medgulf	179	1	1	1	1	1		5
Amana	183	1	1	1	1	1		5
Security	193	1	1	1	1			4
Adonis	194	1	1	1	1			4
Arab life	200	1	1	1	1			4
The Capital	201	1	1	1	1			4
Continental trust	204		1	1	1			3
UFA	206	1	1	1	1	1		5
Credit Libanais	208	1	1	1	1			4
Liberty	213		1	1	1			3
Bahria	214		1	1				2
Victoire	217	1	1	1	1			4
ATI	220	1	1	1	1			4
Leaders	222		1	1	1			3
Horizon	223				1			1
Fajr el-khaleej	226	1	1	1	1			4
Confidence	227	1	1	1	1			4
ALIG Life	230	1						1
AUG	234		1		1			2
ALIG	235		1	1	1			3
Trust	240		1	1	1	1		4
Bancassurance	241	1						1
Sogecap	243	1						1
LCI	245					1		1
Chartis (AIG)	246		1	1	1			3
Trust Life	247	1						1
Scottish Life	248	1						1
Zurich	249		1	1	1			3
<b>Total by Branch</b>		<b>36</b>	<b>46</b>	<b>45</b>	<b>47</b>	<b>13</b>	<b>0</b>	<b>187</b>

\* General Accidents include: Medical, Motor, WC & PA, Civil Liability, Engineering and Miscellaneous

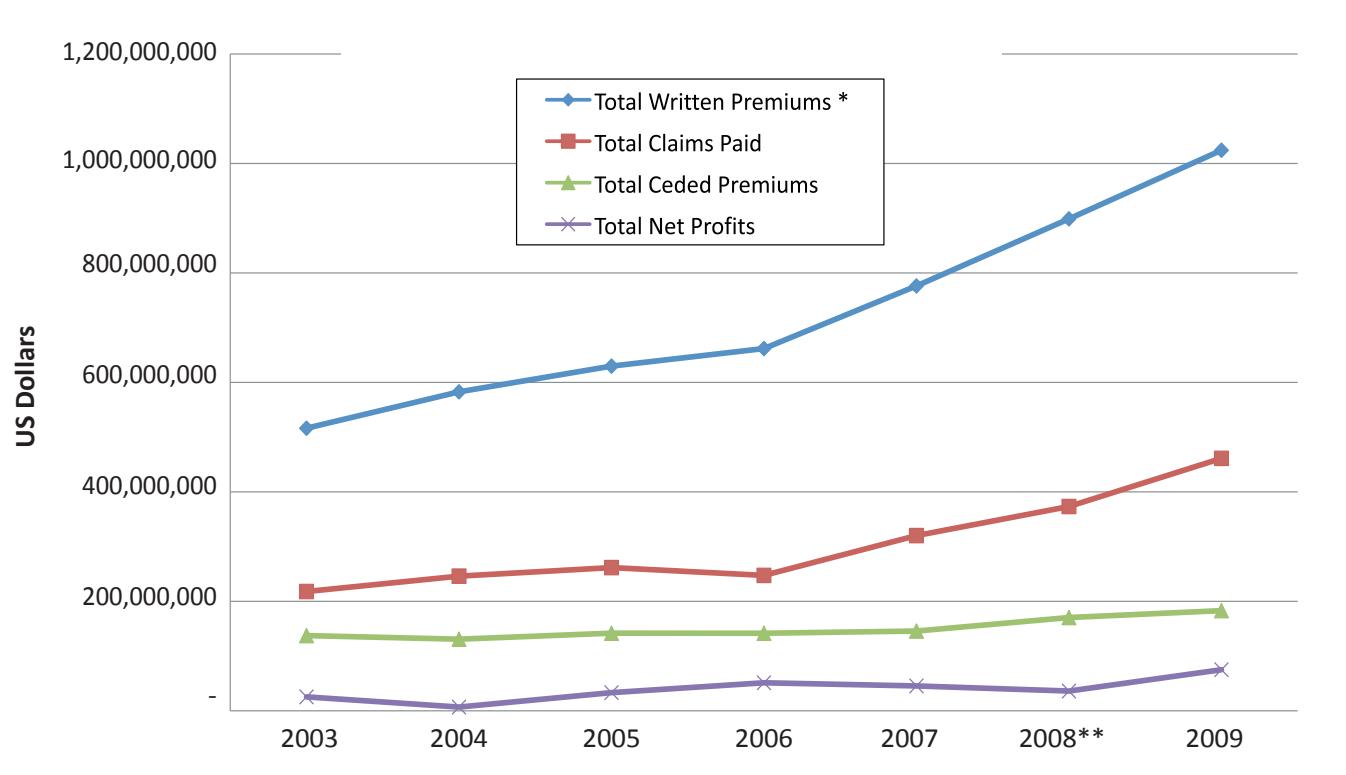
**INSURANCE SECTOR CONSOLIDATED PROGRESS REPORT 2003 TO 2009 (IN US DOLLARS)**

	2003	2004	2005	2006	2007	2008**	2009
<b>Total Written Premiums *</b>	<b>516,309,000</b>	<b>582,782,000</b>	<b>629,775,000</b>	<b>661,823,000</b>	<b>776,255,000</b>	<b>898,785,236</b>	<b>1,024,174,650</b>
<b>Total Claims Paid</b>	<b>217,952,000</b>	<b>246,026,000</b>	<b>261,663,000</b>	<b>247,388,000</b>	<b>320,136,000</b>	<b>373,262,266</b>	<b>492,844,441</b>
<b>Total Ceded Premiums</b>	<b>137,417,000</b>	<b>130,877,000</b>	<b>141,831,000</b>	<b>141,708,000</b>	<b>145,744,000</b>	<b>170,418,541</b>	<b>183,037,158</b>
<b>Total Net Profits</b>	<b>25,451,000</b>	<b>6,862,000</b>	<b>33,208,000</b>	<b>51,215,000</b>	<b>45,451,000</b>	<b>36,122,691</b>	<b>75,095,412</b>
Written Premiums (Non Life)	380,424,000	408,466,000	441,919,000	459,283,000	503,330,000	614,757,819	728,306,012
Claims Paid (Non Life)	184,794,000	208,162,000	224,585,000	212,931,000	260,312,000	299,002,228	386,673,146
Ceded Premiums (Non Life)	115,000,000	113,290,000	120,287,000	112,160,000	112,712,000	133,666,684	142,211,846
Written Premiums (Life & U-L)	135,885,000	174,316,000	187,856,000	202,540,000	272,925,000	284,027,416	295,868,637
Claims Paid (Life & U-L)	33,158,000	37,864,000	37,078,000	34,457,000	59,824,000	74,260,038	106,171,295
Ceded Premiums (Life & U-L)	22,417,000	17,587,000	21,544,000	29,548,000	33,032,000	36,751,857	40,825,311
<b>Total Assets</b>	<b>998,605,000</b>	<b>1,246,345,000</b>	<b>1,413,920,000</b>	<b>1,555,184,000</b>	<b>1,907,033,000</b>	<b>2,158,475,225</b>	<b>2,685,607,180</b>
Mathematical and U.P. Reserves	393,934,000	589,284,000	678,479,000	789,431,000	936,848,000	1,150,995,607	1,424,176,585
O/S Claims and Other Reserves	72,800,000	87,095,000	93,687,000	124,025,000	204,573,000	176,867,936	220,898,367
<b>Total Technical Reserves</b>	<b>466,734,000</b>	<b>676,379,000</b>	<b>772,166,000</b>	<b>913,456,000</b>	<b>1,141,421,000</b>	<b>1,327,863,543</b>	<b>1,645,074,952</b>
Total Owners' Equity	268,990,000	274,273,000	318,780,000	373,196,000	447,493,000	482,525,637	693,931,476
<b>Paid Up Capital</b>	<b>184,739,000</b>	<b>193,588,000</b>	<b>214,492,000</b>	<b>225,755,000</b>	<b>255,001,000</b>	<b>311,566,417</b>	<b>349,791,566</b>
Licensed Companies (Life only)	5	5	5	5	5	5	5
Licensed Co's (Non Life only)	18	18	18	18	18	18	18
Licensed Co's (Life+Non Life)	34	33	32	31	31	31	31
All Licensed Co's (any Branch)	57	56	55	54	54	54	54

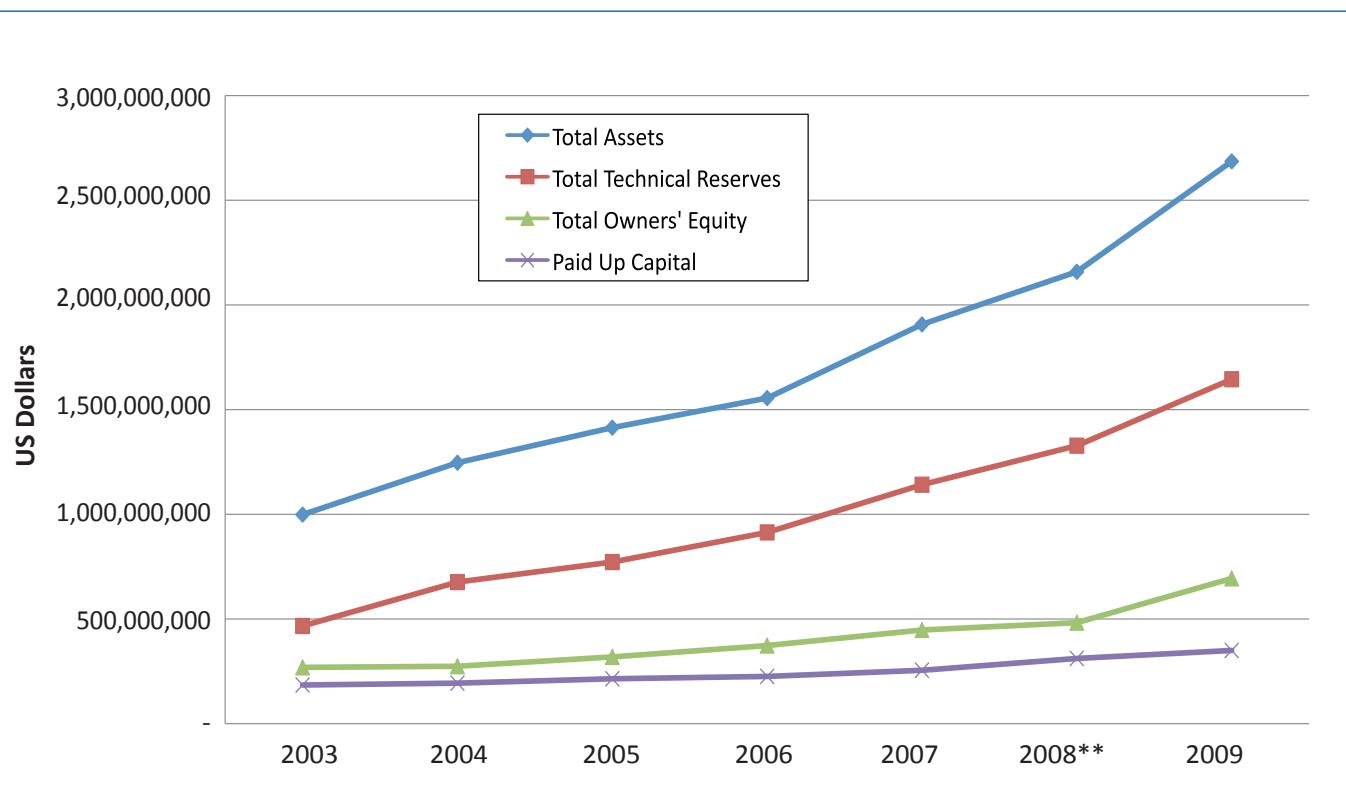
\* Written Premiums are net of Cancellations and include Accepted Premiums and other Premium Revenues.

\*\* All 2008 figures shown here are after the adjustments effected in subsequent years.

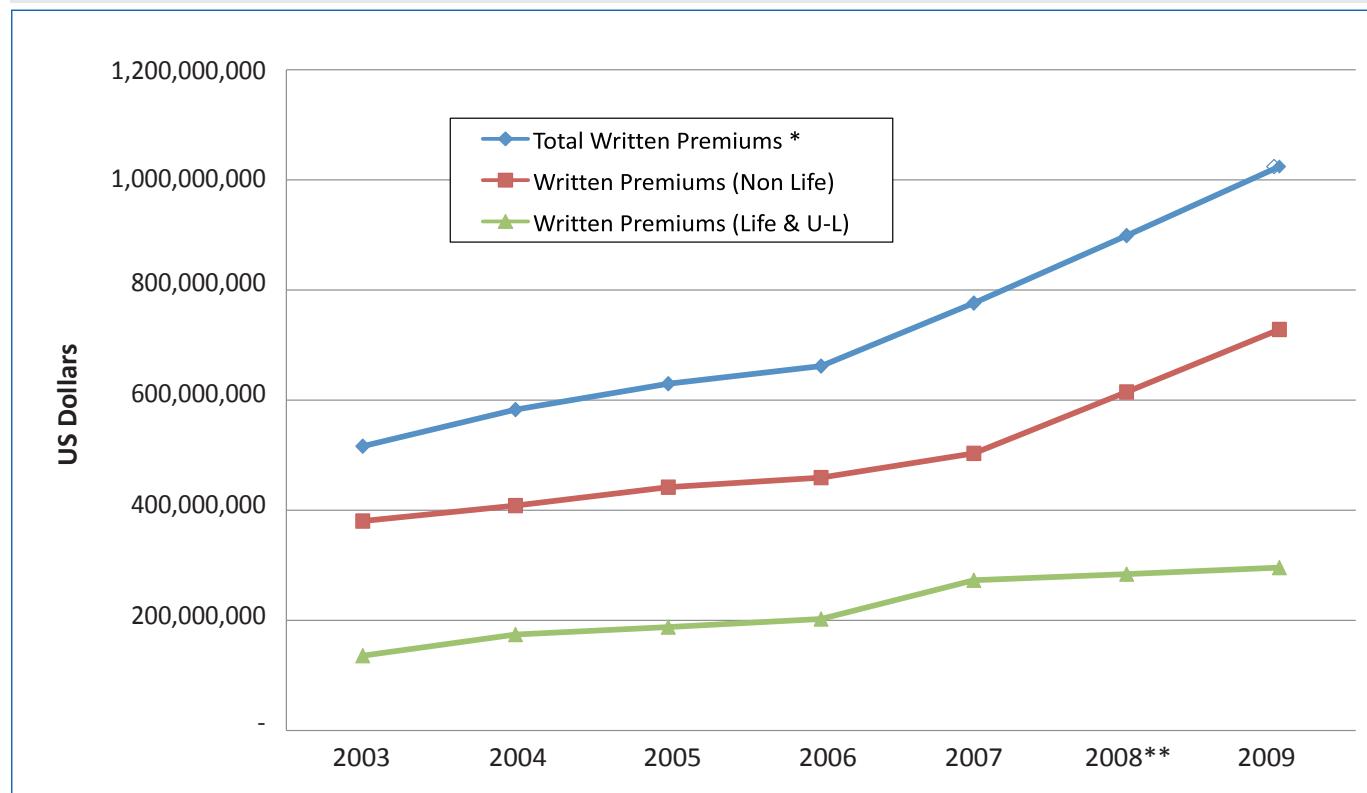
### MAJOR INSURANCE REVENUES AND COSTS EVOLUTION



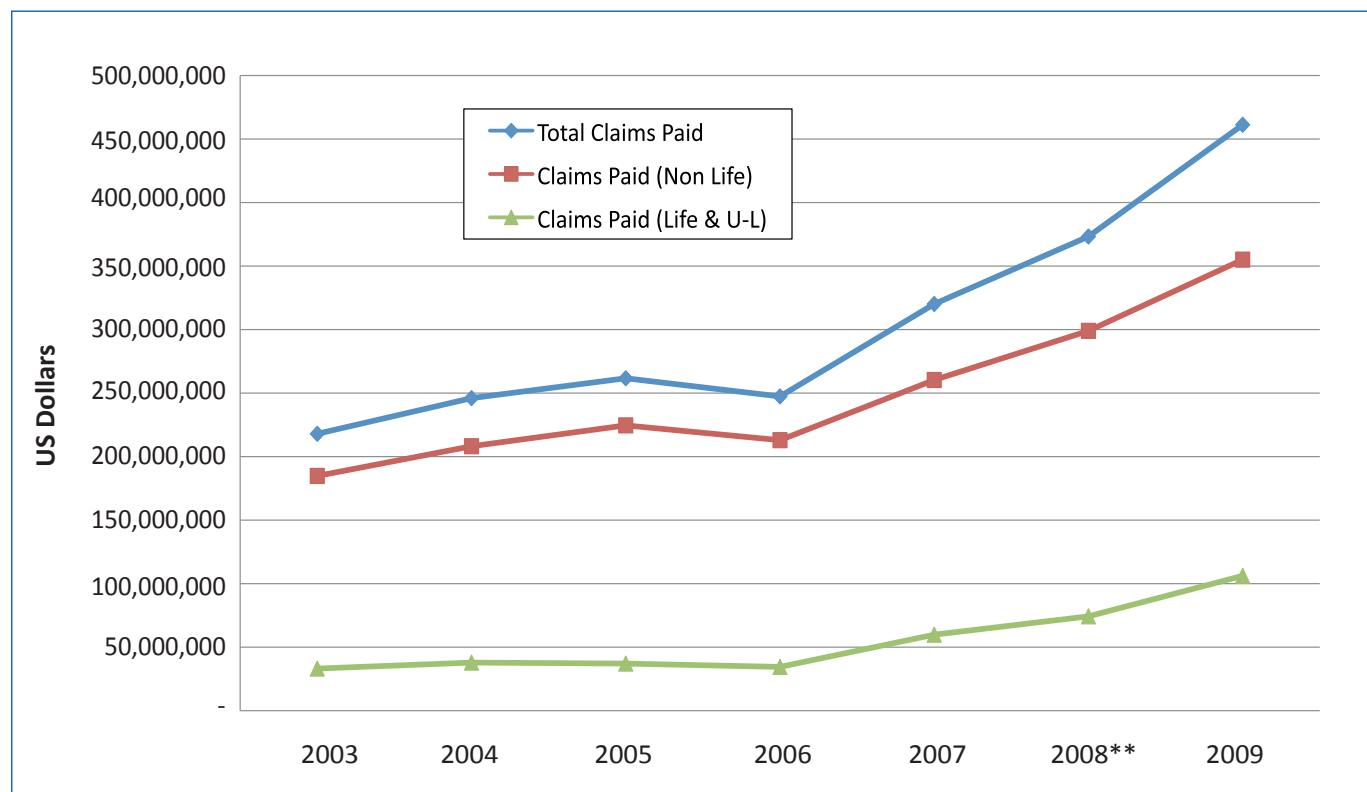
### ASSETS AND EQUITITES EVOLUTION



### LIFE VS. NON-LIFE PREMIUMS EVOLUTION



### LIFE VS. NON-LIFE CLAIMS EVOLUTION



## INSURANCE SECTOR CONSOLIDATED PROFIT &amp; LOSS STATEMENT - 2009

(IN US DOLLARS)

	Life Branch I		Branch II	Branch III	
	Protection (Life)	Protection with Savings	Protection w. U-L Savings	Fire	Transportation
<b>Premiums and similar revenues</b>	<b>76,930,522</b>	<b>117,092,158</b>	<b>102,411,667</b>	<b>56,360,935</b>	<b>28,019,347</b>
Written premiums **	87,574,445	119,364,389	94,281,138	59,885,395	26,391,364
Net Premiums	80,890,534	116,546,128	93,168,982	43,478,907	18,507,810
Cost of policy	2,082,989	311,199	842,326	4,261,041	2,175,778
Policy Fees	4,600,921	2,507,061	269,829	12,145,447	5,707,776
Change in unearned premium reserve (Life and Non-Life)	(8,264,080)	(1,169,071)	9,009,253	(7,129,952)	445,361
Returned / cancelled Premiums	(2,342,049)	(1,108,514)	(493,940)	(650,549)	(261,408)
Accepted premiums	931,184	58,424	-	4,279,212	1,449,612
local	931,184	58,424	-	1,324,216	652,955
foreign	-	-	-	2,954,996	796,657
Others	(968,977)	(53,069)	(384,783)	(23,172)	(5,581)
<b>Net investment income (Life and Non-Life)</b>	<b>16,962,112</b>	<b>30,643,773</b>	<b>13,648,471</b>	<b>3,008,810</b>	<b>1,502,065</b>
Investment income	17,545,467	31,811,285	16,662,312	3,136,080	1,628,073
Realized gains	117,656	327,170	2,041,783	186,995	43,615
Realized losses	(55,877)	(42,994)	(3,021)	(58,873)	(32,397)
Investment expenses	(645,134)	(1,451,688)	(5,052,602)	(255,392)	(137,226)
<b>Net investment income / Expenses (Unit-linked)</b>	<b>-</b>	<b>-</b>	<b>39,257,944</b>	<b>-</b>	<b>-</b>
Adjustment in unit-linked assets value - Unrealized gains	-	-	47,020,083	-	-
Adjustment in unit-linked assets value - Unrealized losses	-	-	(7,762,139)	-	-
<b>Claims expenses/ benefits</b>	<b>(17,438,152)</b>	<b>(33,172,205)</b>	<b>(55,210,509)</b>	<b>(16,238,516)</b>	<b>(8,089,652)</b>
Claims paid	(17,399,344)	(33,930,782)	(54,841,169)	(14,135,440)	(8,957,539)
Change in outstanding claims reserve	59,684	944,296	(322,647)	(1,825,741)	929,235
Change in IBNR (Incurred But Not Reported) reserve (Life and Non-Life)	(87,075)	(175,169)	(42,602)	(201,386)	(58,010)
Change in Loss adjustment expenses reserve (Life and Non-Life)	(11,418)	(10,550)	(4,092)	(75,949)	(3,338)
<b>Change in technical reserves</b>	<b>(14,367,266)</b>	<b>(66,545,557)</b>	<b>(73,119,279)</b>	<b>(14,720)</b>	<b>(10,715)</b>
Change in mathematical reserve	(11,127,924)	(66,545,557)	(63,638,590)	-	-
Change in premium deficiency reserve (Non-life)	-	-	-	(53,286)	(8,507)
Change in other technical reserve (Life and Non-Life)	(3,239,342)	-	(625,470)	38,566	(2,208)
Change in additional reserve (Unit-linked)	-	-	(8,855,219)	-	-
<b>Policyholders' dividend</b>	<b>(6,576)</b>	<b>-</b>	<b>(1,226,834)</b>	<b>-</b>	<b>-</b>
<b>Net reinsurance income</b>	<b>(14,831,265)</b>	<b>3,173,798</b>	<b>358,280</b>	<b>(15,133,329)</b>	<b>(4,581,501)</b>
Premiums ceded	(34,039,079)	(5,004,088)	(1,782,144)	(38,943,988)	(13,940,973)
local	(4,634,071)	(88,418)	(4,847)	(5,905,140)	(1,256,198)
foreign	(29,405,008)	(4,915,670)	(1,777,296)	(33,038,849)	(12,684,775)
Reinsurance benefit paid	6,833,229	1,156,942	1,832,341	11,174,199	7,076,936
Changes in reinsurance share of premiums reserves	3,698,667	5,899,862	9,751	2,614,698	(152,401)
Changes in reinsurance share of claims reserves	69,843	(38,144)	254,000	1,969,063	(739,721)
Commission paid by the reinsurer	7,693,117	1,073,611	12,967	7,934,165	3,022,272
Others	912,959	85,615	31,365	118,533	152,386
<b>General insurance expense</b>	<b>(22,978,030)</b>	<b>(19,087,609)</b>	<b>(16,864,592)</b>	<b>(19,058,210)</b>	<b>(9,636,130)</b>
Brokerage expenses	(8,452,141)	(7,354,183)	(10,323,578)	(10,574,364)	(4,286,262)
Other acquisition cost	(1,879,387)	(2,057,192)	(381,916)	(1,151,321)	(768,886)
Change in deferred acquisition cost (Life and Non-Life)	1,318,629	(195,482)	-	1,328,949	53,051
Administration cost	(10,128,878)	(7,845,272)	(5,869,187)	(6,873,299)	(3,636,634)
Taxes licenses and associated fees	(758,387)	(439,156)	(235,746)	(319,801)	(159,221)
Other expenses	(3,077,867)	(1,196,325)	(54,164)	(1,468,374)	(838,178)
<b>Changes in reserves and adjustment items</b>	<b>84</b>	<b>(2,746)</b>	<b>-</b>	<b>(13,621)</b>	<b>(32)</b>
<b>Other revenues</b>	<b>281,695</b>	<b>78,941</b>	<b>-</b>	<b>237,005</b>	<b>55,388</b>
<b>Net Income Life, Non-Life, and Unit-linked</b>	<b>24,553,124</b>	<b>32,180,552</b>	<b>9,255,146</b>	<b>9,148,354</b>	<b>7,258,770</b>
<b>Extraordinary net income</b>	<b>594,864</b>	<b>(132,438)</b>	<b>-</b>	<b>439,362</b>	<b>156,414</b>
Extraordinary income	646,599	653	-	593,642	216,306
Extraordinary expense	(51,735)	(133,091)	-	(154,280)	(59,892)
<b>Income tax</b>	<b>(1,334,204)</b>	<b>(1,793,254)</b>	<b>(1,461,565)</b>	<b>(1,647,406)</b>	<b>(483,915)</b>
<b>Net income after tax</b>	<b>23,813,784</b>	<b>30,254,860</b>	<b>7,793,581</b>	<b>7,940,309</b>	<b>6,931,269</b>

## Calculated Relevant Parameters

Earned Gross Premiums	76,930,522	117,092,158	102,411,667	56,360,935	28,019,347
Claims Expenses/Benefits Incurred	(17,438,152)	(33,172,205)	(55,210,509)	(16,238,516)	(8,089,652)
Incurred Brokerage Commissions & Acquisition Costs	(9,012,898)	(9,606,856)	(10,705,495)	(10,396,736)	(5,002,097)
Net Reinsurance Income or (Cost)	(14,831,265)	3,173,798	358,280	(15,133,329)	(4,581,501)
Other General Expenses	(13,965,132)	(9,480,754)	(6,159,098)	(8,661,474)	(4,634,033)
Net Investment Income	16,962,112	30,643,773	52,906,415	3,008,810	1,502,065

## Relevant Ratios

Loss Ratio: Claims Incurred/Earned Gross Premiums	-23%	-28%	-54%	-29%	-29%
Commission Ratio: Acquisition cost/Earned Gr. Premiums	-12%	-8%	-10%	-18%	-18%
Reinsurance Ratio: Net Reins. Income/Earned Gr. Premiums	-19%	3%	0%	-27%	-16%
Expense Ratio: Other General Expenses/Earned Gross Premiums	-18%	-8%	-6%	-15%	-17%
Net Accounting Ratio: Loss Ratio + Reinsurance Ratio	-42%	-26%	-54%	-56%	-45%
Combined Ratio: (Loss+Commission+Reinsurance+Expense) Ratios	-72%	-42%	-70%	-89%	-80%
Net Investment Income Ratio: Net Investment Income/Earned Gr. Premium	22%	26%	52%	5%	5%

	General Accidents Branch IV						Branch V	All Branches	
	Motor Compulsory	Motor Non-Compulsory	Health	Accidents	Civil Liability	Engineering	Miscellaneous	Credit	Total
	<b>31,703,613</b>	<b>174,713,155</b>	<b>243,185,620</b>	<b>45,874,383</b>	<b>11,363,232</b>	<b>6,474,082</b>	<b>21,995,016</b>	<b>2,835,350</b>	<b>918,959,079</b>
	(36,999,836)	248,535,930	252,208,367	47,883,531	11,435,657	7,466,753	23,306,845	2,835,926	1,018,169,575
	19,649,074	167,603,048	197,408,528	36,649,651	8,275,792	6,003,811	16,725,280	2,063,869	806,971,414
	5,797,178	27,229,048	18,074,735	3,172,337	813,105	401,688	1,773,934	189,520	67,124,878
	11,553,584	53,703,835	36,725,103	8,061,543	2,346,760	1,061,254	4,807,631	582,538	144,073,283

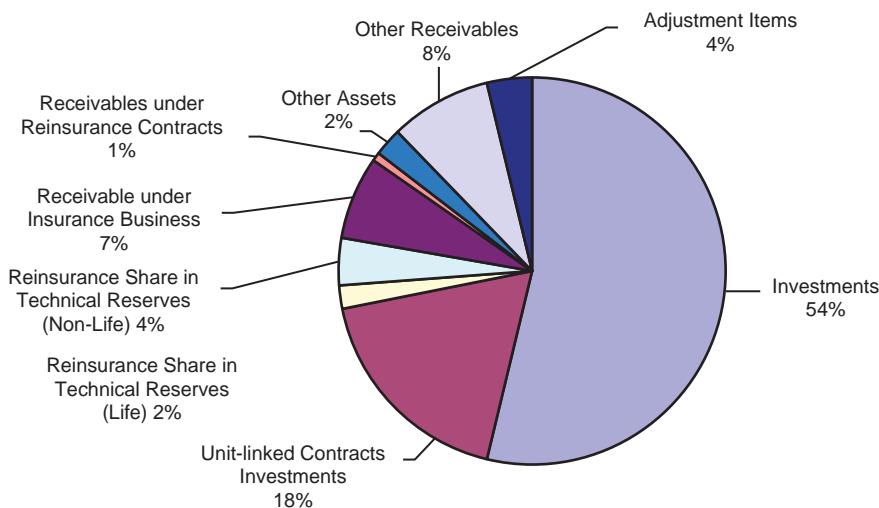
## INSURANCE SECTOR CONSOLIDATED ASSETS

	(In US Dollars)	
	2009	2008
<b>Intangible assets</b>		
<b>Investments</b>		
<i>Land and real estate</i>	2,569,060	2,002,349
<i>Investment in subsidiaries and associates</i>	1,442,339,666	1,208,497,514
<i>Policy Loans</i>	162,386,060	171,722,954
<i>Other Loans</i>	46,331,220	60,852,413
<i>Fixed income securities and similar investments</i>	23,584,033	23,769,888
<i>Equity and similar investments</i>	10,540,995	10,427,251
<i>Mutual funds</i>	368,625,517	305,807,228
<i>Funds held under reinsurance treaties</i>	103,912,137	86,555,774
<i>Cash and cash equivalents</i>	2,327,832	1,713,122
<i>Blocked bank deposits and deposits with maturity of more than 3 months</i>	30,814,712	44,090,104
<i>Bank deposits with maturity of more than 3 months</i>	323,334,378	255,184,071
<i>Bank deposits blocked in favor of MOET (Guarantees)</i>	359,385,823	236,081,266
<i>Bank deposits blocked in favor of other parties</i>	262,422,891	144,551,046
<i>Accrued investment income</i>	86,309,299	85,167,307
<i>Unit-linked Contracts Investments</i>	10,653,633	6,362,913
<i>Real estate investments</i>	11,096,959	12,293,442
<i>Equity and similar investments</i>	<b>485,797,671</b>	<b>380,913,924</b>
<i>Fixed income securities and similar investments</i>	-	-
<i>Mutual funds</i>	35,054,831	17,617,012
<i>Cash and similar investments</i>	171,464,749	138,801,092
<i>Reinsurance Share in Technical Reserves (Life)</i>	131,543,826	91,118,001
<i>Reinsurance Share in Premiums reserves</i>	147,734,264	133,377,819
<i>Reinsurance Share in Claims reserves</i>	<b>52,215,677</b>	<b>70,922,722</b>
<i>Reinsurance Share in Technical Reserves (Non-Life)</i>	43,029,769	60,943,533
<i>Reinsurance Share in Premiums reserves</i>	9,185,908	9,979,189
<i>Reinsurance Share in Claims reserves</i>	<b>105,781,732</b>	<b>90,522,167</b>
<i>Receivable under Insurance Business:</i>	58,798,931	51,023,188
<i>Premium receivable (direct business)</i>	46,982,801	39,498,979
<i>Premiums receivable from Intermediaries (indirect business)</i>	<b>186,302,723</b>	<b>166,242,367</b>
<i>Receivable under Reinsurance Contracts</i>	86,446,813	84,290,856
<i>Amounts recoverable from reinsurers</i>	99,855,910	81,951,510
<i>Commissions and expense allowances due from reinsurers</i>	<b>19,273,970</b>	<b>17,265,844</b>
<i>Other amounts receivable under reinsurance contracts</i>	10,743,775	9,313,080
<i>Other Assets</i>	-	-
<i>Non-investment properties</i>	8,530,195	7,952,763
<i>Operating fixed assets</i>	<b>63,042,684</b>	<b>55,495,873</b>
<i>Other assets</i>	31,289,965	25,649,358
<i>Other Receivables</i>	30,006,231	28,109,786
<i>Due from personnel</i>	1,746,489	1,736,729
<i>Income tax recoverable (state, social security, public collectivities)</i>	<b>227,311,856</b>	<b>102,294,005</b>
<i>Amounts due from related parties</i>	1,054,479	775,950
<i>Other amounts receivables</i>	178,393	15,514
<i>Shareholders' accounts</i>	38,591,210	35,962,135
<i>Adjustment Items</i>	184,146,360	62,064,502
<i>Deferred acquisition costs</i>	3,341,414	3,475,904
<i>Earned but unbilled premiums</i>	<b>100,972,141</b>	<b>64,318,460</b>
<i>Prepaid expenses</i>	85,430,569	58,952,745
<i>Other adjustment items</i>	631,183	1,116,185
<i>TOTAL ASSETS</i>	2,077,171	2,399,163
	12,833,218	1,850,367
	<b>2,685,607,179</b>	<b>2,158,475,224</b>

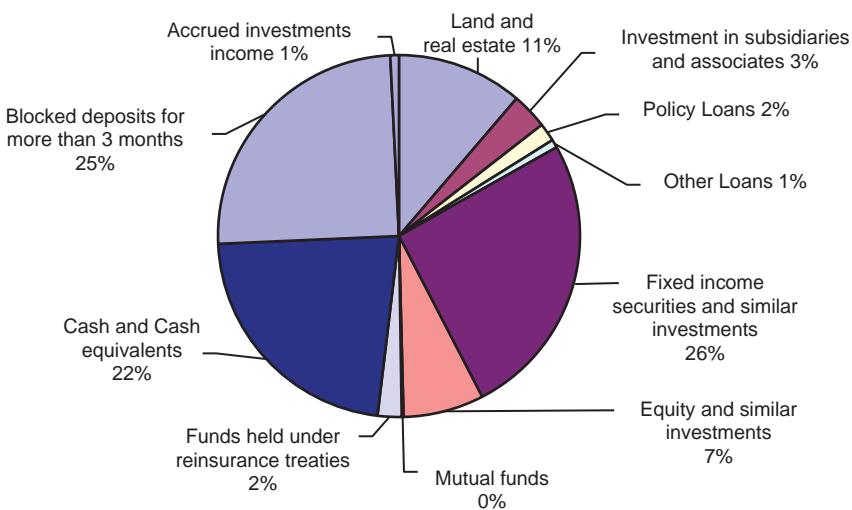
## INSURANCE SECTOR CONSOLIDATED LIABILITIES

	(In US Dollars)	
	2009	2008
<b>Shareholders' Equity</b>		
<i>Paid up Capital</i>	693,931,476	482,525,637
<i>    Authorized capital</i>	349,791,566	311,566,417
<i>    Less: Unpaid capital</i>	352,720,255	315,413,846
<i>Reserves (Legal and General)</i>	2,928,690	3,847,430
<i>Balance carried forward</i>	113,796,818	75,196,644
<i>Profit and loss (Current year result)</i>	86,245,580	40,783,281
<i>Other reserves</i>	75,095,412	36,122,691
<i>Fixed income securities and similar investments</i>	69,002,101	18,856,604
<i>Equity and similar investments</i>	(1,601,946)	(10,404,802)
<i>Mutual funds</i>	18,992,237	(37,802)
<i>Fixed assets revaluation reserves</i>	3,153,096	(1,067,183)
<i>Other reserves</i>	43,952,953	25,541,935
<b>Low Priority Debts</b>	4,505,762	4,824,456
<i>Subordinated Debt</i>	<b>10,993,324</b>	<b>9,750,340</b>
<i>Shareholder's Account</i>	-	-
<b>Life Technical Reserves</b>	10,993,324	9,750,340
<i>Mathematical reserve</i>	<b>569,777,013</b>	<b>493,544,697</b>
<i>Unearned premium reserve</i>	529,693,901	456,812,479
<i>Outstanding claims reserve</i>	14,077,388	11,866,185
<i>IBNR (Incurred But Not Reported) reserve</i>	17,680,058	18,270,479
<i>Loss adjustment expenses reserve</i>	1,639,221	1,466,496
<i>Policyholders' dividend reserve</i>	251,041	238,234
<i>Other technical reserve</i>	3,210,440	1,945,507
<b>Unit-linked technical reserves</b>	3,224,964	2,945,317
<i>Outstanding claims reserve (unit-linked)</i>	<b>476,310,229</b>	<b>383,045,511</b>
<i>Mathematical reserve (unit-linked)</i>	3,428,787	3,455,658
<i>Additional technical reserve (unit-linked)</i>	469,838,224	376,827,202
<b>Non-Life Technical reserves</b>	3,043,219	2,762,651
<i>Unearned premium reserve</i>	<b>598,987,710</b>	<b>451,273,335</b>
<i>Outstanding claims reserve</i>	410,567,071	305,489,742
<i>IBNR (Incurred But Not Reported) reserve</i>	143,645,956	118,743,728
<i>Loss adjustment expenses reserve</i>	18,165,054	12,413,685
<i>Policyholders' dividend reserve</i>	3,885,866	2,745,447
<i>Premium Deficiency Reserve</i>	-	-
<i>Other technical reserve</i>	22,256,918	11,090,554
<b>Provision for risks and charges</b>	466,844	790,180
<b>Debt for funds held under reinsurance treaties</b>	<b>27,169,872</b>	<b>26,328,581</b>
<b>Liabilities under Insurance Business</b>	<b>18,088,556</b>	<b>16,763,690</b>
<i>Liabilities under Direct Business</i>	<b>19,191,683</b>	<b>28,529,985</b>
<i>    Liabilities under Indirect Business</i>	13,260,656	20,740,671
<i>Liabilities under Reinsurance Contracts</i>	5,931,027	7,789,314
<b>Debts</b>	<b>64,586,655</b>	<b>49,795,238</b>
<i>Borrowed money</i>	<b>50,186,581</b>	<b>65,752,798</b>
<i>Bank debts</i>	3,616,726	9,974,737
<i>Other debts</i>	43,296,810	48,160,363
<b>Other Liabilities</b>	3,273,045	7,617,698
<i>Due to personnel</i>	<b>140,244,919</b>	<b>139,664,005</b>
<i>Tax due (state, social security, public collectivities)</i>	832,458	918,313
<i>Amounts due to related parties</i>	58,920,288	49,098,431
<i>Other creditors</i>	38,789,615	41,008,730
<b>Adjustment items</b>	41,702,558	48,638,530
<i>Unearned revenues</i>	<b>16,139,161</b>	<b>11,501,409</b>
<i>Accrued expenses</i>	4,135,421	3,358,117
<i>Other adjustments items</i>	6,004,350	1,526,134
<b>TOTAL LIABILITIES</b>	5,999,390	6,617,157
	<b>2,685,607,180</b>	<b>2,158,475,225</b>

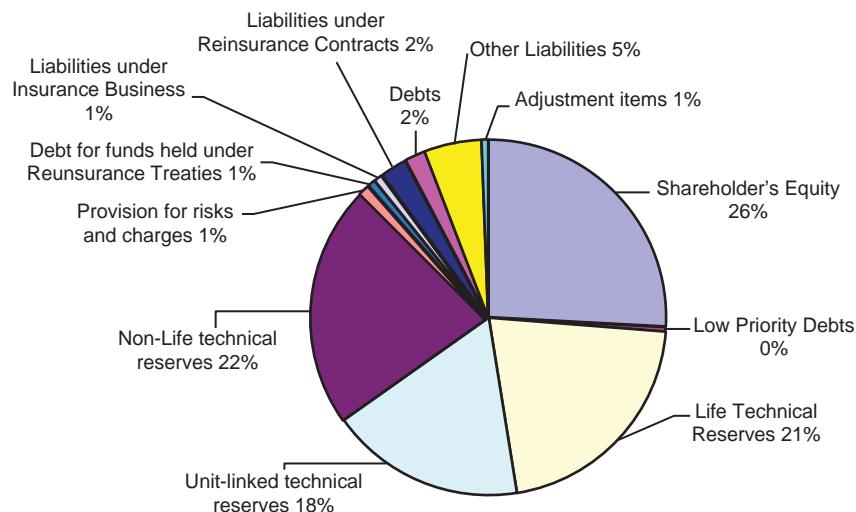
### INSURANCE SECTOR ASSETS STRUCTURE 2009



### INSURANCE SECTOR INVESTMENT STRUCTURE 2009



### INSURANCE SECTOR LIABILITIES STRUCTURE 2009



## TAXATION\* ON INSURANCE BY BRANCH

**Bases, Rates and Estimated Amounts 2009**      **(in US Dollars)**

	<b>Branch I</b>	<b>Branch IV (Accidents)</b>			<b>Branch II</b>	<b>Branch III</b>	<b>Branch V</b>	<b>TOTAL</b>
	<b>Life</b>	<b>Medical</b>	<b>Motor+Others</b>	<b>Fire</b>	<b>Marine</b>	<b>Credit</b>		
<b>Based on Gross Written Premiums</b>								
Proportional Stamps	0%	5%	5%	5%	3%	5%	28,933,139	
Municipal Tax	0%	6%	6%	6%	6%	6%	35,418,591	
Income Tax ( 15% ) of ICC Control Fees (Approximate)**	( 5%)=0.75%	(5%)=0.75%	(6%)=0.9%	(12%)=1.8%	(7%)=1.05%	(10%)=1.5%	7,666,350	
<b>Total Tax % on Gross W. Premiums</b>	<b>0.95%</b>	<b>11.95%</b>	<b>12.10%</b>	<b>13%</b>	<b>10.25%</b>	<b>12.70%</b>	<b>8.77%</b>	
Gross Written Premiums 2009	301,219,971	252,208,367	375,628,552	59,885,395	26,391,364	2,835,926	1,018,169,575	
<b>Tax Paid on Gross W. Premiums</b>	<b>2,861,590</b>	<b>30,138,900</b>	<b>45,451,055</b>	<b>7,785,101</b>	<b>2,705,115</b>	<b>360,163</b>	<b>89,301,923</b>	
<b>Based on Ceded Premiums</b>								
Income Tax ( 15% of 15% )	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	2.25%	
Premiums Ceded (foreign) in 2009	36,097,975	36,852,192	33,019,456	33,038,849	12,684,775	1,329,392	153,022,638	
<b>Tax Paid on Ceded Premiums</b>	<b>812,204</b>	<b>829,174</b>	<b>742,938</b>	<b>743,374</b>	<b>285,407</b>	<b>29,911</b>	<b>3,443,009</b>	
<b>Fixed Stamps</b>								
L.L.2000 per Policy	1.33/Pol	1.33/Pol	1.33/Pol	1.33/Pol	1.33/Pol	1.33/Pol	1.33/Pol	
Nbr of Policies issued in 2009	735,611	109,103	1,769,174	135,431	68,272	68	2,817,659	
<b>Fixed Stamps amount</b>	<b>978,363</b>	<b>145,107</b>	<b>2,353,001</b>	<b>180,123</b>	<b>90,802</b>	<b>90</b>	<b>3,747,486</b>	
<b>Total Taxes &amp; Stamps Imposed in 2009</b>	<b>4,652,157</b>	<b>31,113,181</b>	<b>48,546,994</b>	<b>8,708,599</b>	<b>3,081,324</b>	<b>390,164</b>	<b>96,492,419</b>	
<b>% of Gross Written Premiums</b>	<b>1.54%</b>	<b>12.34%</b>	<b>12.92%</b>	<b>14.54%</b>	<b>11.68%</b>	<b>13.76%</b>	<b>9.48%</b>	

\* Taxes listed here are only those related to Premiums. Other Taxes and Stamps applicable to Investments Gains, Claim Settlements... are excluded.

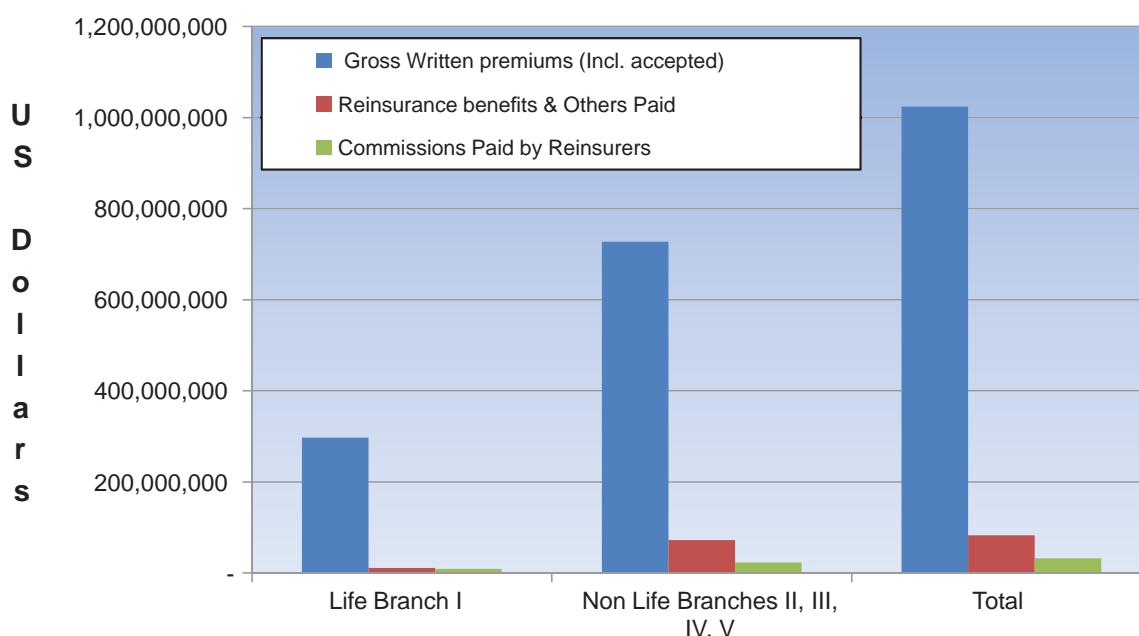
\*\* With a Minimum Fee of LL.2,000,000 per Licensed Branch per Company.

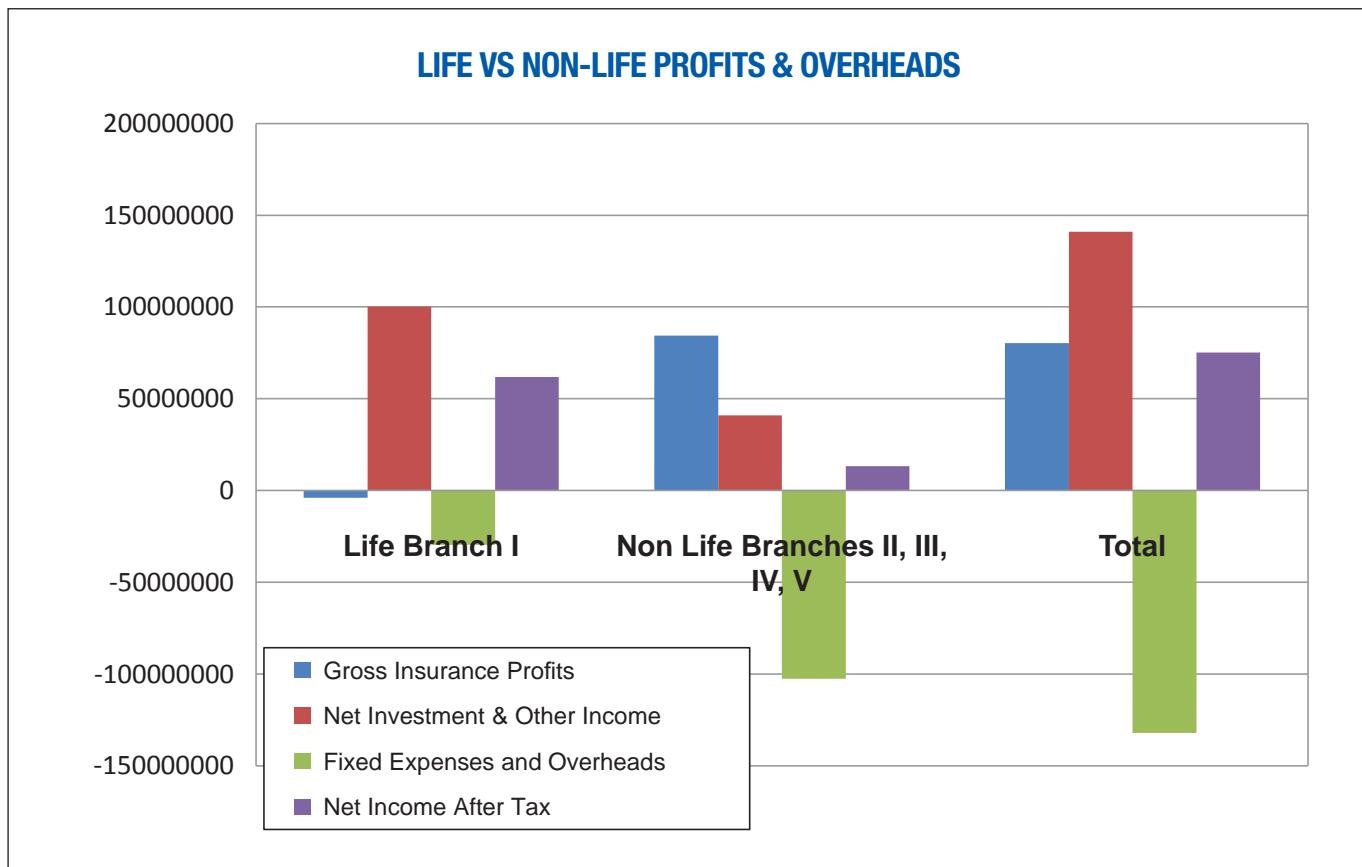
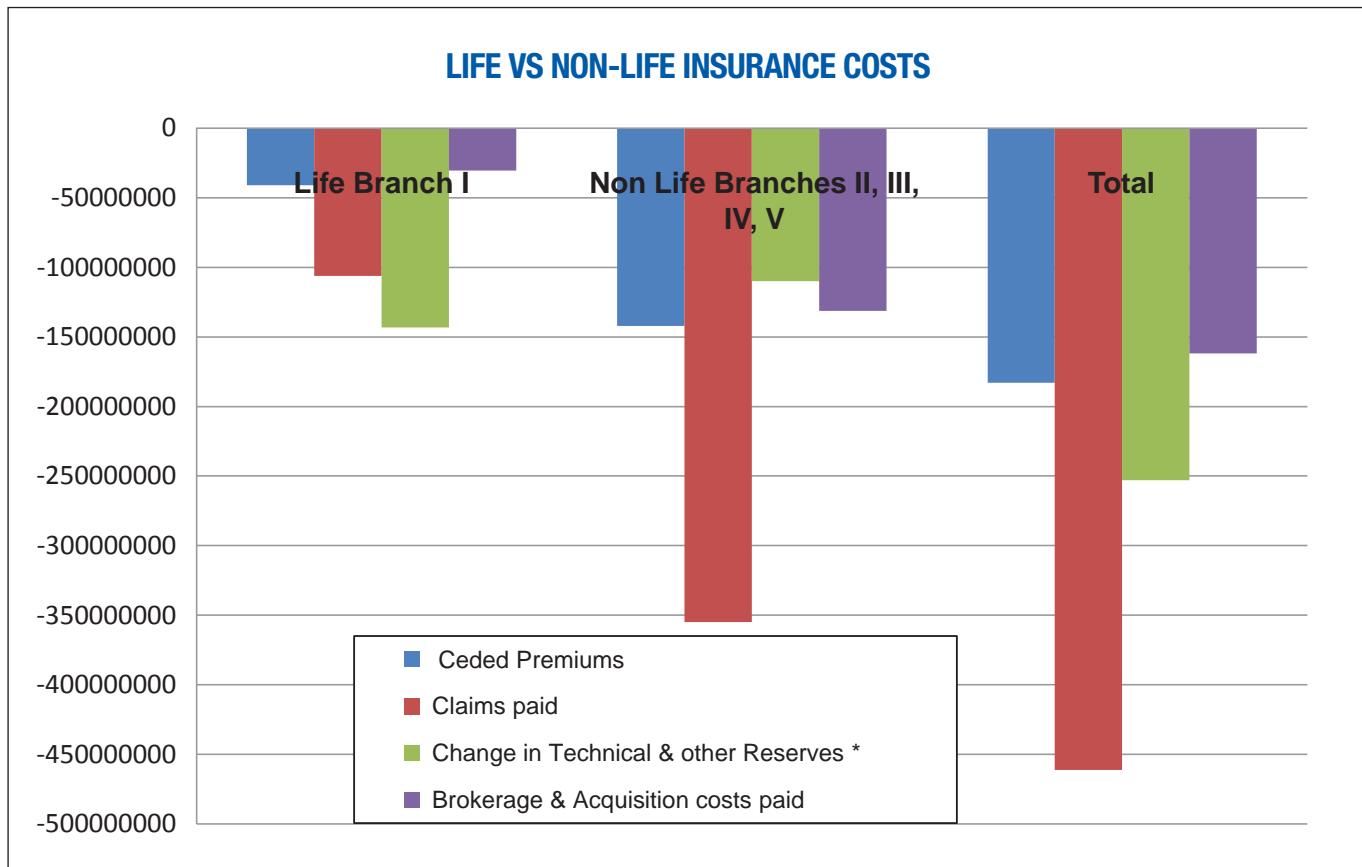
### LIFE VS. NON-LIFE PROFIT & LOSS + RATIOS 2009 (IN US DOLLARS)

	Life Branch I	Non Life Branches II, III, IV, V	Total
1 Gross Written premiums (Incl. accepted) Share of Portfolio	296,858,245 29%	727,316,404 71%	1,024,174,650 100%
2 Ceded Premiums Retention Ratio = (1+2)/1	(40,825,311) 86%	(142,211,846) 80%	(183,037,158) 82%
3 Claims paid Claims / Premiums = 3/1	(106,171,295) -36%	(355,067,501) -49%	(461,238,796) -45%
4 Reinsurance benefits & Others Paid Reinsurance share of claims = 4/3	10,852,451 -10%	72,169,010 -20%	83,021,461 -18%
5 Change in Technical & other Reserves *	(143,091,108)	(109,814,405)	(252,905,513)
6 Brokerage & Acquisition costs paid Average B & A Commission Rate = 6/1	(30,448,396) -10%	(131,292,170) -18%	(161,740,566) -16%
7 Commissions Paid by Reinsurers Reinsurance Commission Rate = 7/2	8,779,695 -22%	23,253,897 -16%	32,033,591 -18%
<b>8 Gross Insurance Profits</b> <b>Gross Insurance Margin = 8/1</b>	(4,045,720) <b>-1%</b>	84,353,389 <b>12%</b>	80,307,669 <b>8%</b>
9 Net Investment & Other Income Investment & Other Income/Premiums = 9/1	100,101,951 34%	40,934,889 6%	141,036,841 14%
10 Fixed Expenses and Overheads Fixed Exp's & Ovrhd's/Premiums = 10/1	(29,604,983) -10%	(102,534,444) -14%	(132,139,427) -13%
11 Income tax	(4,589,023)	(9,520,647)	(14,109,670)
<b>12 Net Income After Tax</b> <b>Net Profit Margin = 12/1</b>	61,862,225 <b>21%</b>	13,233,187 <b>2%</b>	75,095,412 <b>7%</b>

\* Change in Technical Reserves is net of Reinsurance share

### LIFE VS. NON-LIFE INSURANCE REVENUES





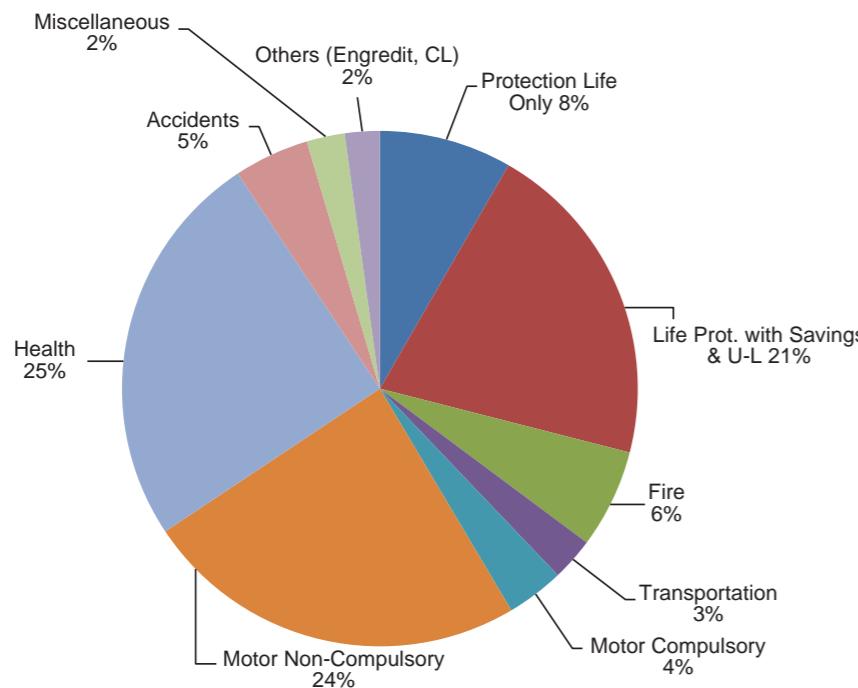
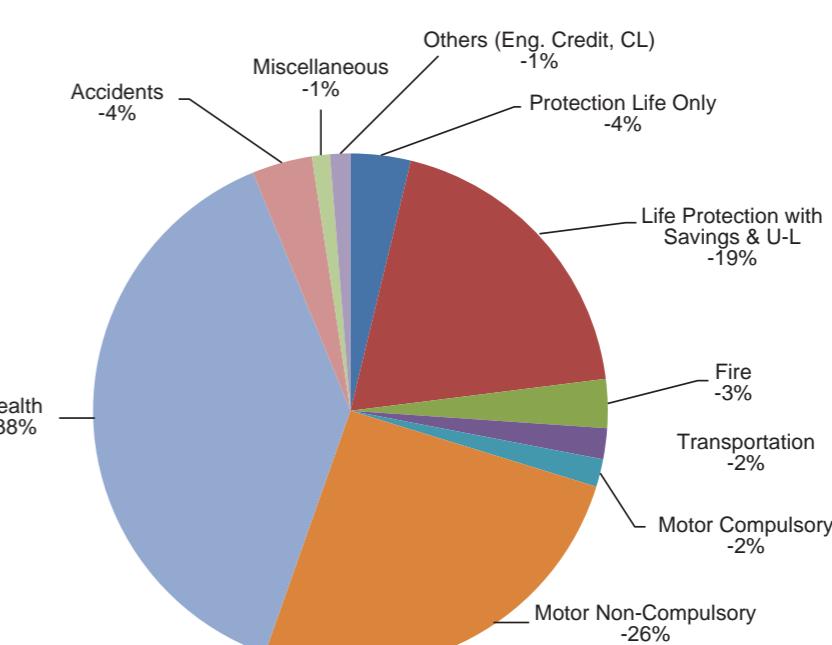
**CONSOLIDATED AND CONDENSED PROFIT & LOSS BY BRANCH + RATIOS 2009**

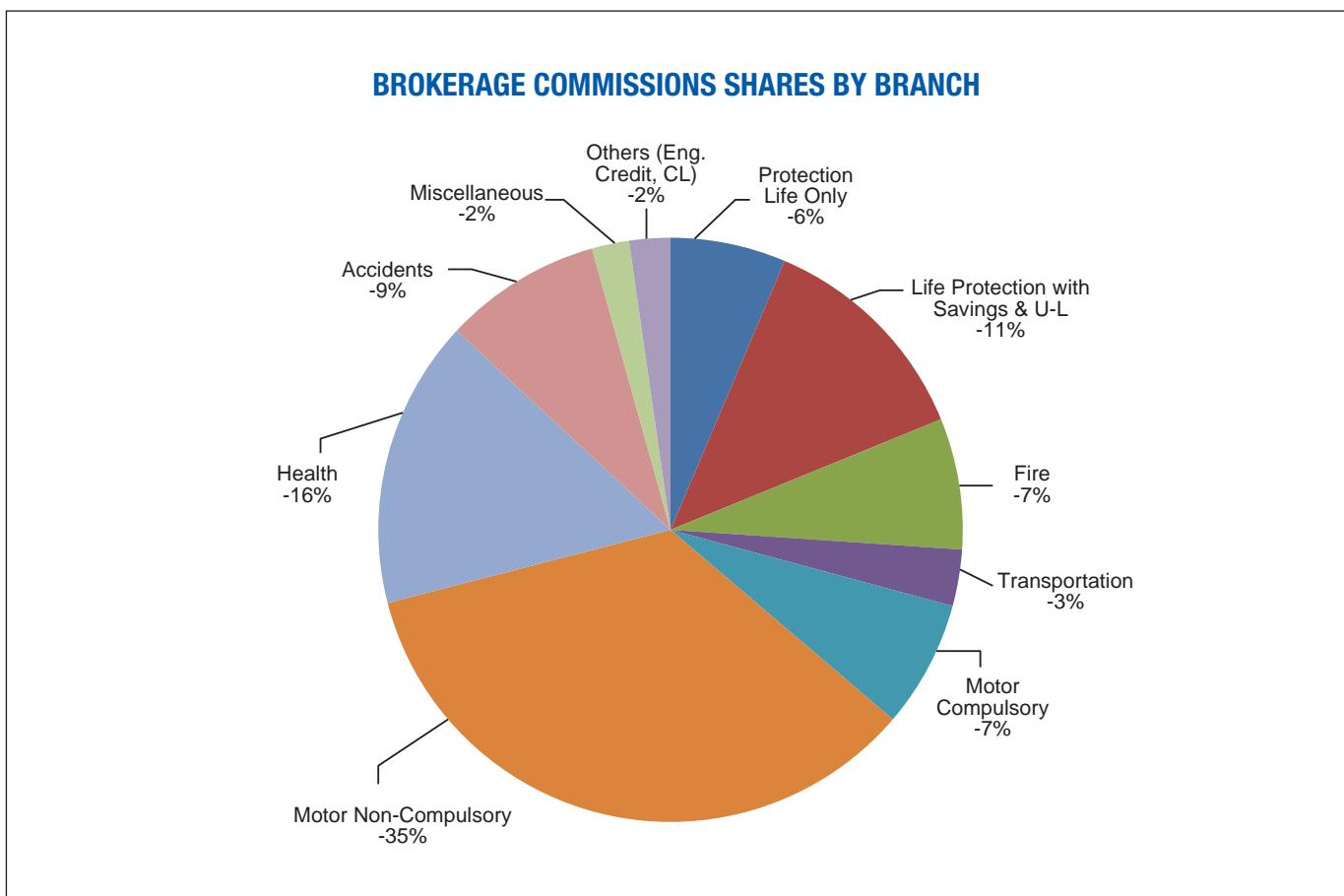
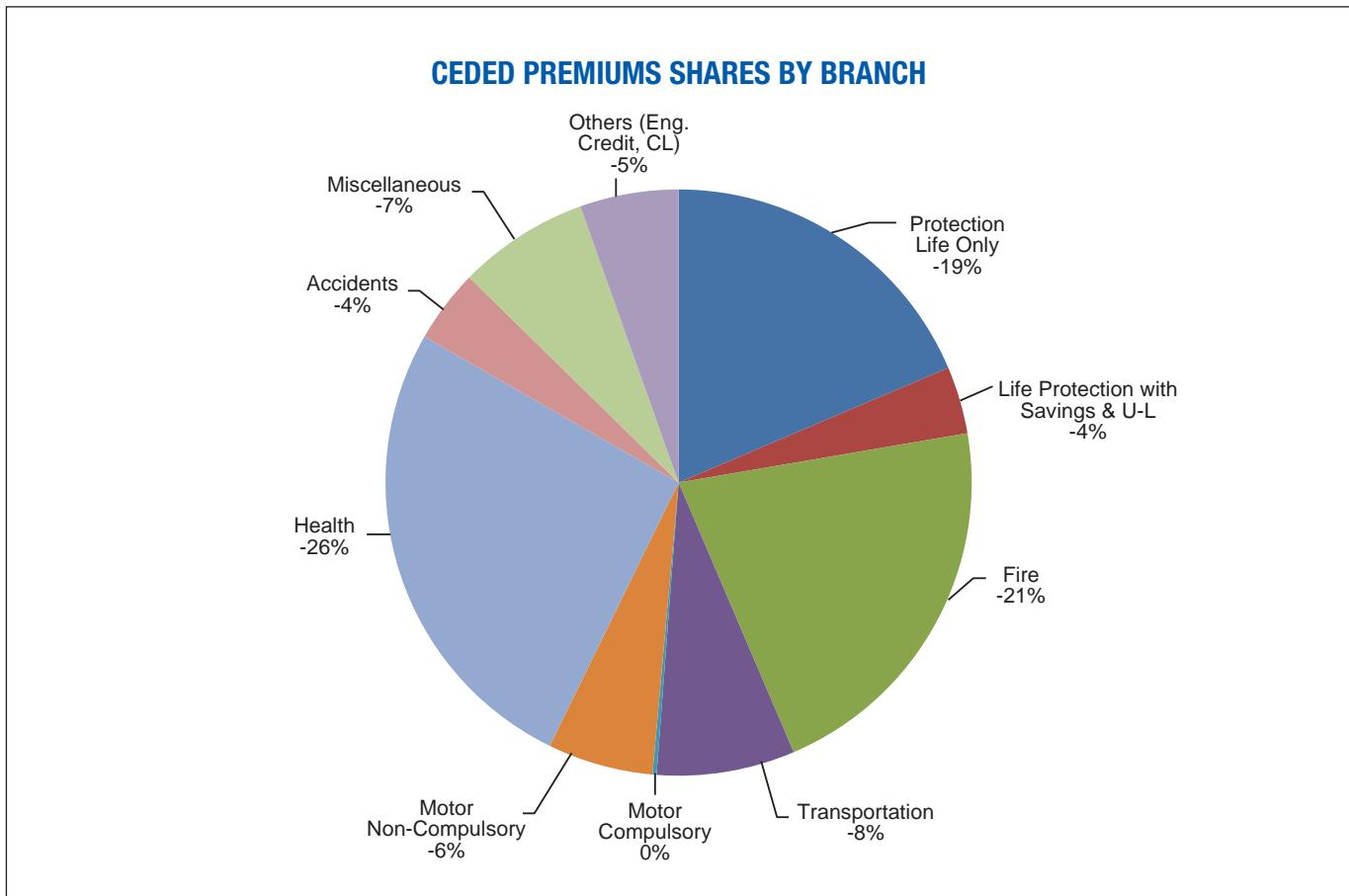
	Protection Life Only	Life Prot. with Savings &/ U-L	Fire	Transportation
1 Gross Written premiums (Incl. accepted) Share of Portfolio	85,194,602 8%	211,663,643 21%	63,490,886 6%	27,573,987 3%
2 Ceded Premiums Retention Ratio = (1+2)/1	(34,039,079) 60%	(6,786,232) 97%	(38,943,988) 39%	(13,940,973) 49%
3 Claims paid Claims / Premiums = 3/1	(17,399,344) -20%	(88,771,951) -42%	(14,135,440) -22%	(8,957,539) -32%
4 Reinsurance benefits & other paid Reinsurance share of claims = 4/3	7,746,188 -45%	3,106,263 -3%	11,292,733 -80%	7,229,322 -81%
5 Change in Technical & other reserves *	(17,582,931)	(125,508,177)	(3,348,659)	463,429
6 Brokerage & Aquisition costs paid Average B&A Commission Rate = 6/1	(10,331,527) -12%	(20,116,869) -10%	(11,725,685) -18%	(5,055,148) -18%
7 Commission Paid by Reinsurers Reinsurance Commission Rate = 7/2	7,693,117 -23%	1,086,578 -16%	7,934,165 -20%	3,022,272 -22%
<b>8 Gross Insurance Profits Gross Insurance Margin = 8/1</b>	<b>21,281,025 25%</b>	<b>(25,326,745) -12%</b>	<b>14,564,013 23%</b>	<b>10,335,350 37%</b>
9 Net Investment & Other Income Investment & Other Income/Premiums = 9/1	17,832,095 21%	82,269,856 39%	3,685,176 6%	1,713,867 6%
10 Fixed Expenses and Overheads Fixed Exp's & Ovrhd's/Premiums = 10/1	(13,965,132) -16%	(15,639,851) -7%	(8,661,474) -14%	(4,634,033) -17%
11 Income tax	(1,334,204)	(3,254,819)	(1,647,406)	(483,915)
<b>12 Net Income After Tax Net Profit Margin = 12/1</b>	<b>23,813,784 28%</b>	<b>38,048,441 18%</b>	<b>7,940,309 13%</b>	<b>6,931,269 25%</b>

\* Change in Technical Reserves is net of Reinsurance share.

**(IN US DOLLARS)**

Motor Compulsory	Motor Non-Compulsory	Health	Accidents	Miscellaneous	Others (Eng. Credit, CL)	Total
36,940,212 4%	247,554,681 24%	256,595,774 25%	48,287,149 5%	24,461,746 2%	22,411,971 2%	1,024,174,650 100%
(413,633) 99%	(10,654,105) 96%	(47,683,037) 81%	(7,411,101) 85%	(13,210,100) 46%	(9,954,908) 56%	(183,037,158) 82%
(8,035,784) -22%	(118,205,941) -48%	(177,168,361) -69%	(17,482,173) -36%	(5,215,028) -21%	(5,867,236) -26%	(461,238,796) -45%
206,644 -3%	3,276,813 -3%	40,766,900 -23%	2,489,685 -14%	4,471,438 -86%	2,435,476 -42%	83,021,461 -18%
(6,733,376)	(74,393,151)	(21,664,794)	(3,725,257)	(1,077,345)	664,747	(252,905,513)
(11,375,394) -31%	(56,181,939) -23%	(25,824,542) -10%	(14,112,351) -29%	(3,333,173) -14%	(3,683,940) -16%	(161,740,566) -16%
7,577 -2%	1,210,043 -11%	4,029,885 -8%	3,165,259 -43%	2,042,483 -15%	1,842,211 -19%	32,033,591 -18%
<b>10,596,246 29%</b>	<b>(7,393,599) -3%</b>	<b>29,051,825 11%</b>	<b>11,211,210 23%</b>	<b>8,140,021 33%</b>	<b>7,848,322 35%</b>	<b>80,307,669 8%</b>
2,390,355 6%	15,400,585 6%	11,470,075 4%	3,474,239 7%	1,463,991 6%	1,336,601 6%	141,036,841 14%
(6,831,719) -18%	(32,585,224) -13%	(34,380,407) -13%	(7,572,220) -16%	(4,044,734) -17%	(3,824,633) -17%	(132,139,427) -13%
(378,702)	(2,711,344)	(2,799,315)	(700,776)	(457,981)	(341,208)	(14,109,670)
<b>5,776,180 16%</b>	<b>(27,289,582) -11%</b>	<b>3,342,178 1%</b>	<b>6,412,454 13%</b>	<b>5,101,297 21%</b>	<b>5,019,082 22%</b>	<b>75,095,412 7%</b>

**PREMIUMS SHARES BY BRANCH****CLAIMS SHARES BY BRANCH**



## INSURANCE PORTFOLIO 2009 DISTRIBUTION & MARKET SHARES

*The Statistical information displayed in the following tables and graphs (page 24 to 37) is extracted and compiled from the contents of the regulatory forms as submitted to Insurance Control Commission by the different Insurance Companies operating in Lebanon.*

<b>DESCRIPTION / TITLE</b>	<b>PAGE</b>
Life and Non-life Premiums & Claims	24
Premiums, Overheads & Work Force	25
Equities, Reserves, Premiums, Assets & Investments	26
Total premiums & claims + Number of Issues + Averages	27
Term Life premiums & claims + Number of Issues + Averages	28
Life premiums & claims + Number of Issues + Averages	29
Fire premiums & claims + Number of Issues + Averages	30
Transportation premiums & claims + Number of Issues + Averages	31
Motor compulsory premiums & claims + Number of Issues + Averages	32
Motor non-compulsory premiums & claims + Number of Issues + Averages	33
Medical premiums & claims + Number of Issues + Averages	34
Accidents premiums & claims + Number of Issues + Averages	35
Miscellaneous premiums & claims + Number of Issues + Averages	36
Engineering, Civil Liability & Credit premiums & claims + Number of Issues + Averages	37

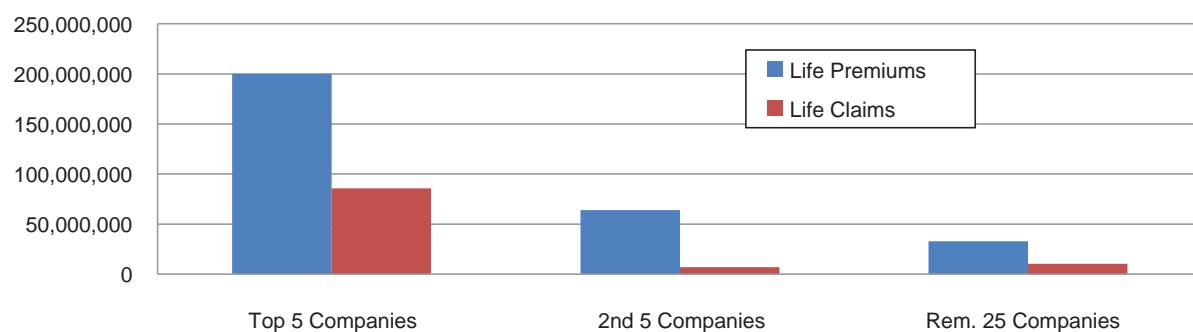
### LIFE (BRANCH I) PORTFOLIO DISTRIBUTION (US\$)

Company Category Ranks*	Life Premiums	Market Shares of Premiums	Life Claims	Market Shares of Claims
Top 5 Companies	200,015,505	67.38%	85,687,117	83.27%
2nd 5 Companies	64,052,422	21.58%	6,926,416	6.73%
Rem. 25 Companies	32,790,318	11.05%	10,293,858	10.00%
All 35** Companies	296,858,245	100.00%	102,907,391	100.00%

\*Companies are ranked according to Premiums.

\*\* 35 is the number of Companies with Life Business Activity.

### LIFE PORTFOLIO DISTRIBUTION



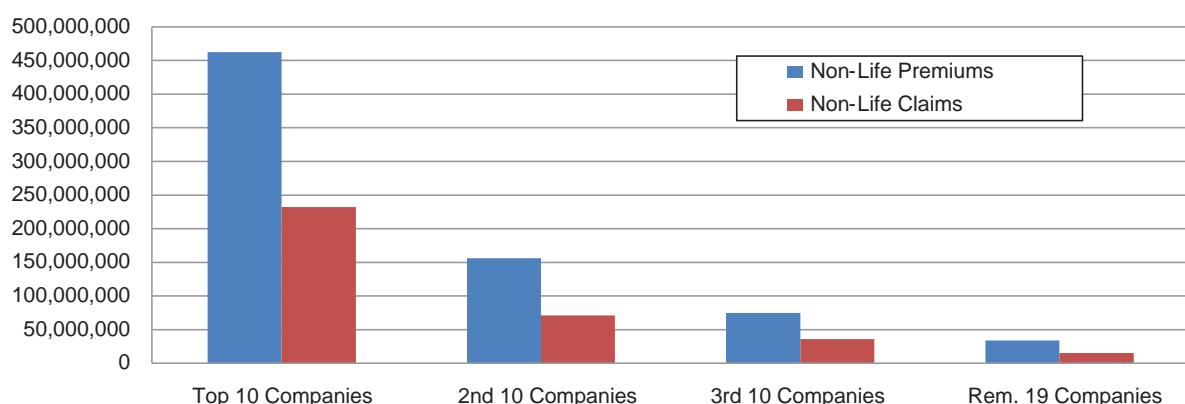
### NON-LIFE (BRANCHES II, III, IV, V) PORTFOLIO DISTRIBUTION (US\$)

Company Category Ranks*	Non-Life Premiums	Market Shares of Premiums	Non-Life Claims	Market Shares of Claims
Top 10 Companies	462,427,114	63.58%	232,432,023	65.46%
2nd 10 Companies	156,075,499	21.46%	71,265,634	20.07%
3rd 10 Companies	74,882,053	10.30%	35,855,422	10.10%
Rem. 19 Companies	33,931,738	4.67%	15,514,421	4.37%
All 49** Companies	727,316,404	100.00%	355,067,501	100.00%

\*Companies are ranked according to Premiums.

\*\* 49 is the number of Companies with Non-Life Business Activity.

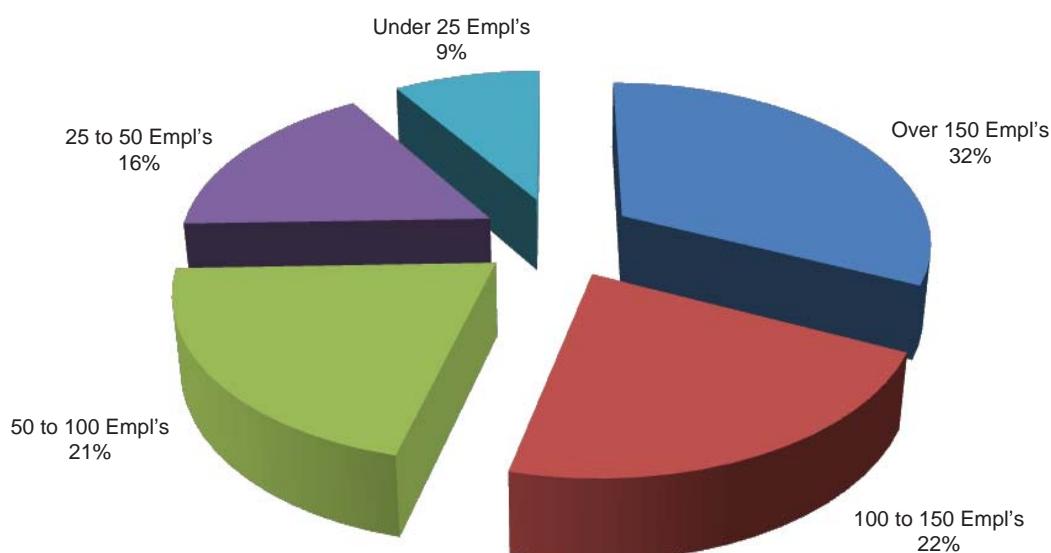
### NON-LIFE PORTFOLIO DISTRIBUTION



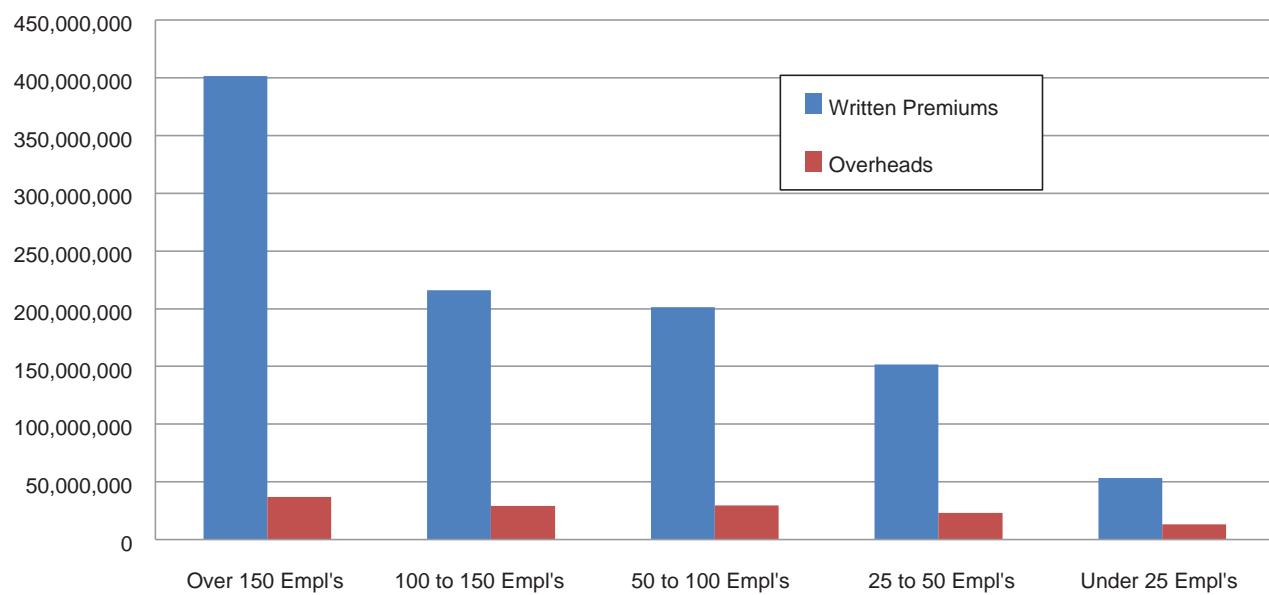
### PREMIUMS & OVERHEADS PER EMPLOYEE BY COMPANY (IN US \$)

Company Category	Number of Companies	Written Premiums	Overheads	Number of Employees	Premiums / Employee	Overheads / Employee
Over 150 Empl's	5	401,557,340	37,094,614	913	439,822	40,629
100 to 150 Empl's	5	215,952,657	29,217,526	622	347,191	46,974
50 to 100 Empl's	9	201,411,546	29,606,946	590	341,376	50,181
25 to 50 Empl's	12	151,855,431	23,061,372	471	322,411	48,963
Under 25 Empl's	23	53,397,676	13,158,970	257	207,773	51,202
Total	54	1,024,174,650	132,139,427	2,853	358,982	46,316

### WORK FORCE DISTRIBUTION



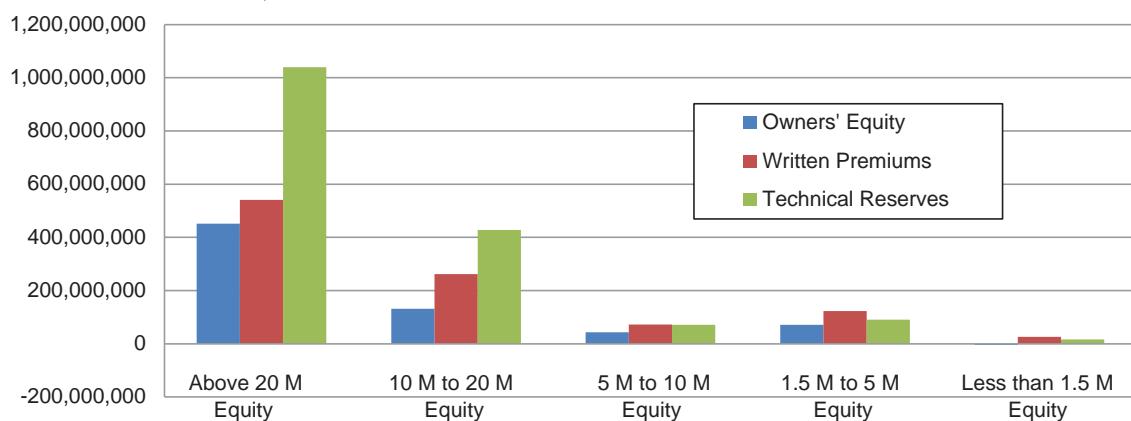
### PREMIUMS AND OVERHEADS DISTRIBUTION



### EQUITY, TECHNICAL RESERVES & PREMIUMS DISTRIBUTION & SHARES (IN US DOLLARS)

Company Category	Number of Co's	Owners' Equity	Written Premiums	Solvency	Technical Reserves	Reserves on Equity
Above 20 M Equity	10	451,904,053	541,082,793	84%	1,039,167,197	230%
10 M to 20 M Equity	9	131,807,502	261,668,588	50%	427,617,953	324%
5 M to 10 M Equity	6	43,199,883	72,783,175	59%	71,745,728	166%
1.5 M to 5 M Equity	23	71,254,005	122,657,481	58%	90,589,818	127%
Less than 1.5 M Equity	6	-4,233,966	25,982,612	-16%	15,954,256	-377%
Totals	54	693,931,476	1,024,174,650	68%	1,645,074,952	237%

### EQUITY TECHNICAL RESERVES & PREMIUMS DISTRIBUTION

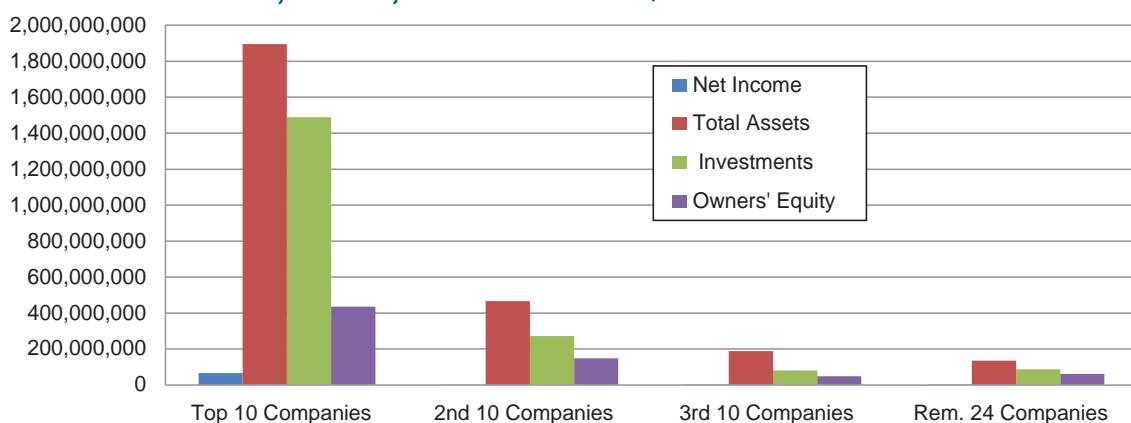


### INCOME, ASSETS, INVESTMENTS & EQUITY DISTRIBUTION + RATIOS (US \$)

Company Category Ranks*	Net Income	Total Assets	ROA	Investments	ROI	Owners' Equity	ROE
Top 10 Companies	65,759,830	1,895,734,477	3%	1,488,898,472	4%	435,937,524	15%
2nd 10 Companies	1,346,694	465,877,919	0%	271,360,941	0%	147,661,866	1%
3rd 10 Companies	4,390,640	188,290,238	2%	80,997,762	5%	48,576,420	9%
Rem. 24 Companies	3,598,248	135,704,546	3%	86,880,162	4%	61,755,666	6%
All 54 Companies	75,095,412	2,685,607,179	3%	1,928,137,337	4%	693,931,476	11%

\*Companies are ranked according to Assets.

### INCOME, ASSETS, INVESTMENTS & EQUITY DISTRIBUTION & SHARES



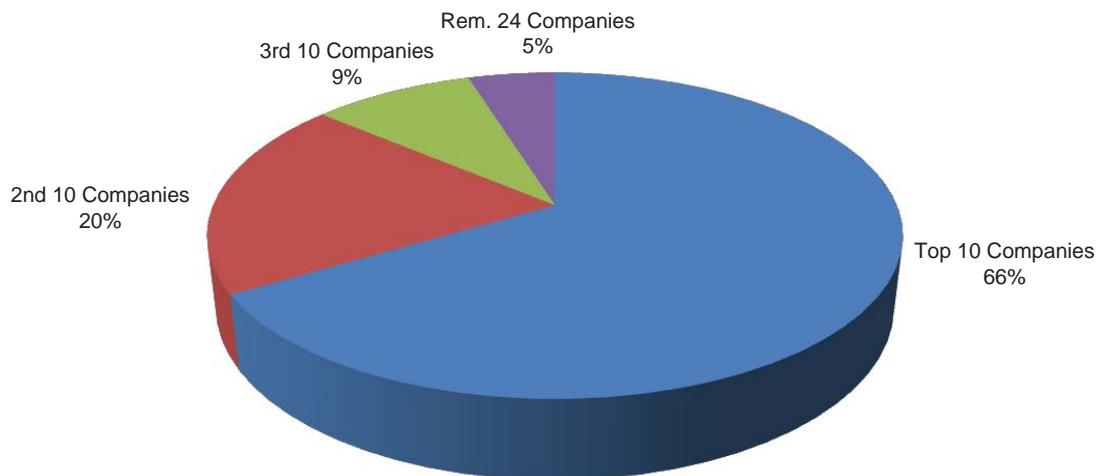
## PREMIUMS AND CLAIMS STATISTICS BY COMPANY BY BRANCH

Company Category Ranks*	Total (All Branches)				Average Premium (US\$/Pol)	Average Claim (US\$/Clm)
	Premiums (In US\$)	Claims (In US\$)	Number of Policies	Number of Claims		
Top 10 Companies	680,168,524	310,086,760	1,563,658	713,840	435	434
2nd 10 Companies	202,272,794	82,771,312	539,664	206,486	375	401
3rd 10 Companies	92,301,711	46,149,855	419,232	96,252	220	479
Rem. 24 Companies	49,431,621	22,230,869	295,105	47,114	168	472
All 54** Companies	1,024,174,650	461,238,796	2,817,659	1,063,692	363	434

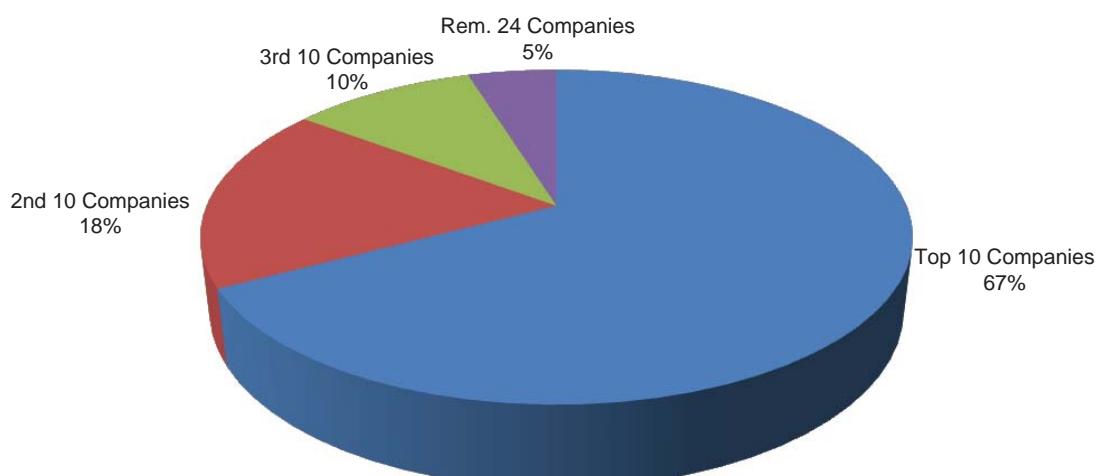
Companies are ranked according to Premiums

\*\* 54 is the number of active Companies in Lebanon

### TOTAL (ALL BRANCHES) PREMIUMS DISTRIBUTION



### TOTAL (ALL BRANCHES) CLAIMS DISTRIBUTION



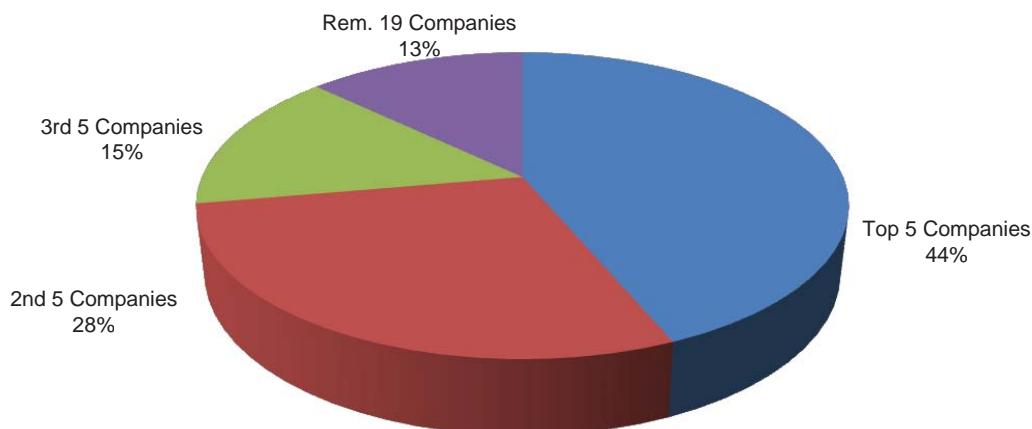
### PREMIUMS AND CLAIMS STATISTICS BY COMPANY BY BRANCH

Company Category Ranks*	Term Life Protection (Branch I)				Average Premium (US\$/Policy)	Average Claim (US\$/Claim)
	Premiums (In US\$)	Claims (In US\$)	Number of Policies	Number of Claims		
Top 5 Companies	37,190,666	5,060,405	183,609	542	203	9,337
2nd 5 Companies	24,345,647	5,323,476	68,541	6,150	355	866
3rd 5 Companies	12,658,198	3,454,363	10,971	568	1,154	6,082
Rem. 19 Companies	11,000,091	3,561,100	81,745	814	135	4,375
All 34** Companies	85,194,602	17,399,344	344,866	8,074	247	2,155

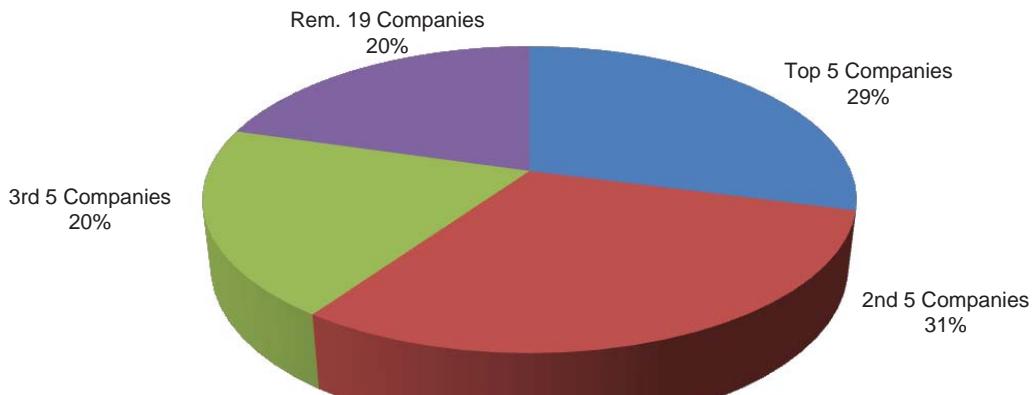
\*Companies are ranked according to Premiums.

\*\* 34 is the number of active Companies under this Insurance Branch

#### TERM LIFE PREMIUMS DISTRIBUTION



#### TERM LIFE CLAIMS DISTRIBUTION



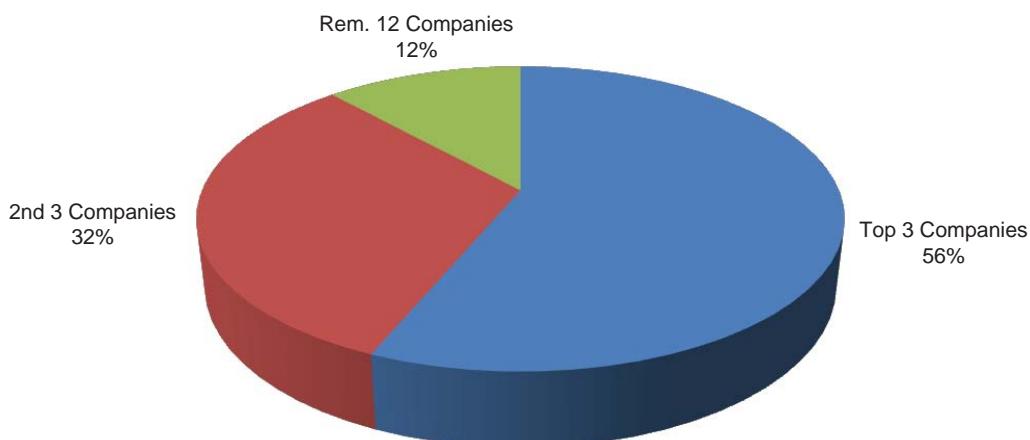
### PREMIUMS AND CLAIMS STATISTICS BY COMPANY BY BRANCH

Company Category Ranks*	Life Protection with Saving (Branch I)				Average Premium (US\$/Policy)	Average Claim (US\$/Claim)
	Premiums (In US\$)	Claims (In US\$)	Number of Policies	Number of Claims		
Top 3 Companies	119,260,626	45,767,714	114,945	4,177	1,038	10,957
2nd 3 Companies	67,497,386	37,533,524	10,111	2,857	6,676	13,137
Rem. 12 Companies	24,905,631	5,470,713	265,689	3,626	94	1,509
All 18** Companies	211,663,643	88,771,951	390,745	10,660	542	8,328

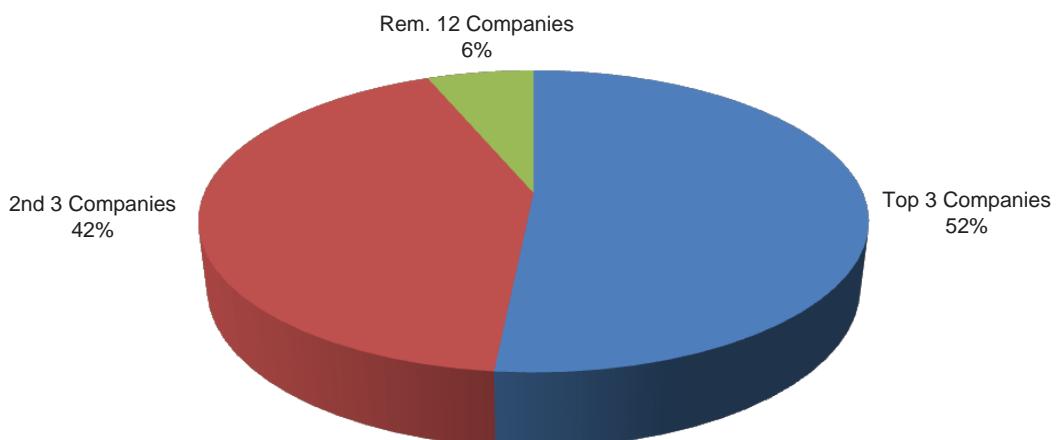
\*Companies are ranked according to Premiums.

\*\* 18 is the number of active Companies under this Insurance Branch

#### LIFE WITH SAVINGS PREMIUMS DISTRIBUTION



#### LIFE WITH SAVINGS CLAIMS DISTRIBUTION



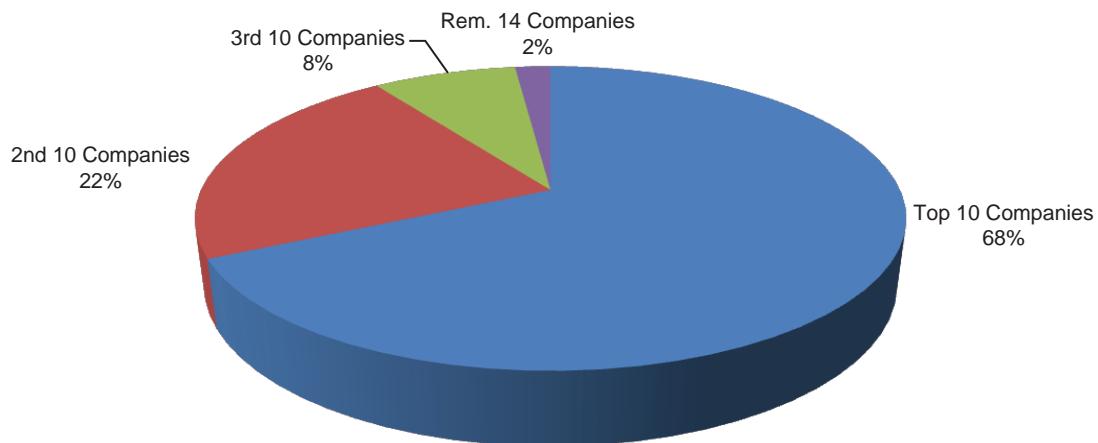
## PREMIUMS AND CLAIMS STATISTICS BY COMPANY BY BRANCH

Company Category Ranks*	Fire (Branch II)				Average Premium (\$/Policy)	Average Claim (\$/Claim)
	Premiums (US\$)	Claims (US\$)	Nbr. of Policies	Nbr. of Claims		
Top 10 Companies	43,103,328	9,298,547	97,198	1,821	443	5,106
2nd 10 Companies	14,203,389	3,441,791	27,210	781	522	4,407
3rd 10 Companies	4,961,687	1,208,275	8,303	169	598	7,150
Rem. 14 Companies	1,222,481	186,827	2,720	35	449	5,338
All 44** Companies	63,490,886	14,135,440	135,431	2,806	469	5,038

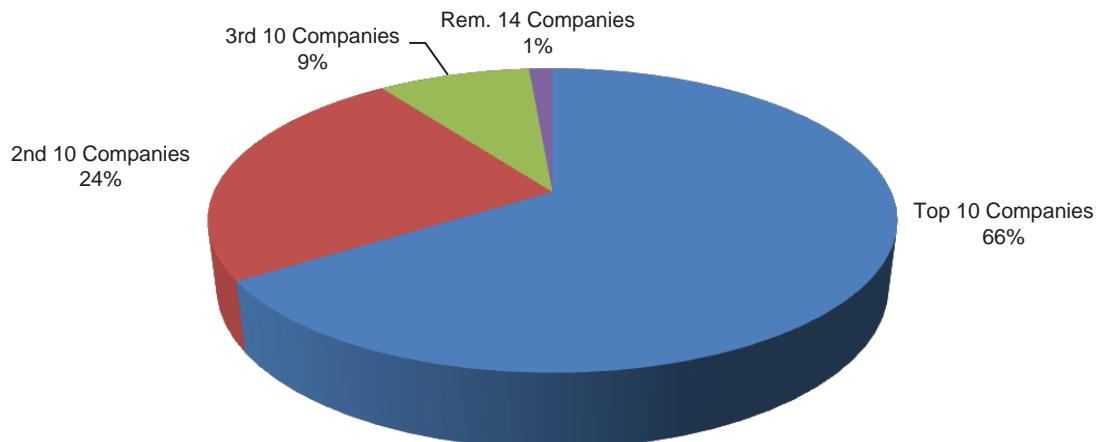
\*Companies are ranked according to Premiums.

\*\* 44 is the number of active Companies under this Insurance Branch

### FIRE PREMIUMS DISTRIBUTION



### FIRE CLAIMS DISTRIBUTION



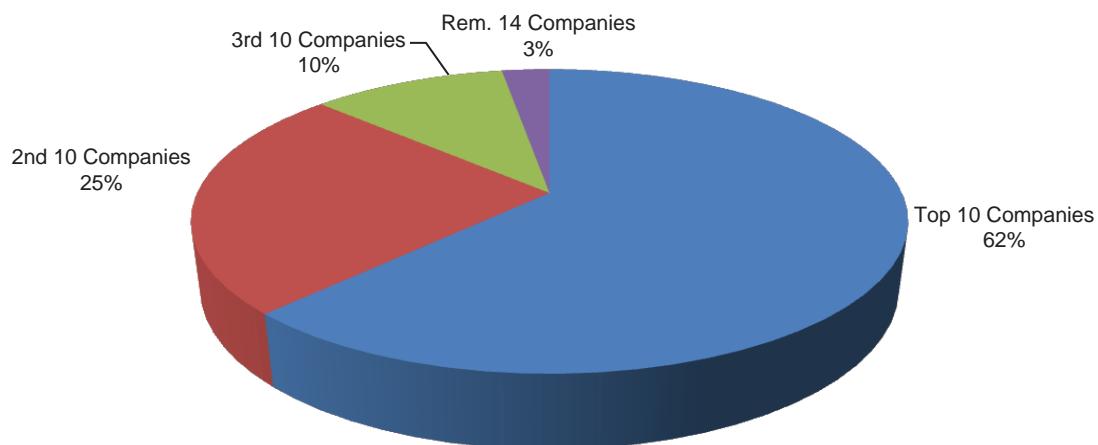
### PREMIUMS AND CLAIMS STATISTICS BY COMPANY BY BRANCH

Company Category Ranks*	Transportation (Branch III)				Average Premium (\$/Policy)	Average Claim (\$/Claim)
	Premiums (US\$)	Claims (US\$)	Number of Policies	Number of Claims		
Top 10 Companies	17,188,444	5,647,246	36,309	2,252	473	2,508
2nd 10 Companies	6,780,458	2,735,790	17,513	698	387	3,919
3rd 10 Companies	2,897,526	382,980	12,160	220	238	1,741
Rem. 14 Companies	707,559	191,523	2,290	77	309	2,487
All 44** Companies	27,573,987	8,957,539	68,272	3,247	404	2,759

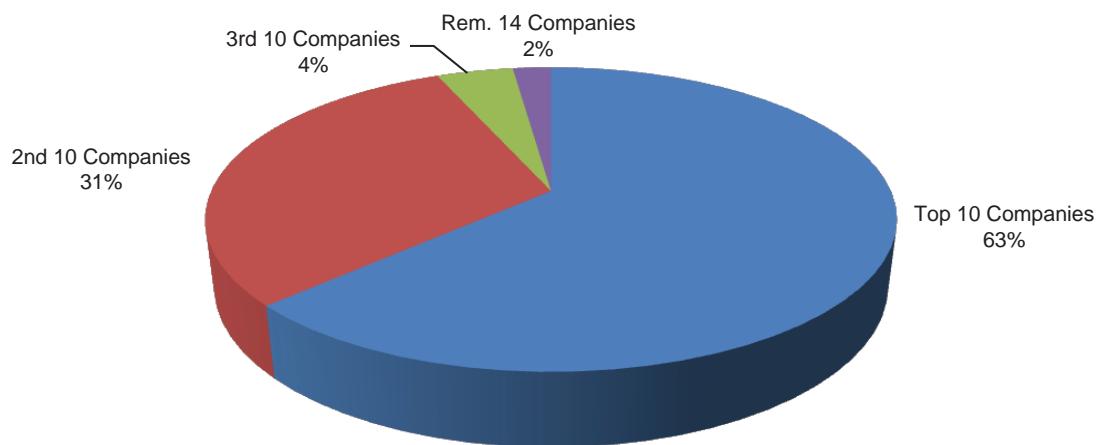
\*Companies are ranked according to Premiums.

\*\* 44 is the number of active Companies under this Insurance Branch

#### TRANSPORTATION PREMIUMS DISTRIBUTION



#### TRANSPORTATION CLAIMS DISTRIBUTION



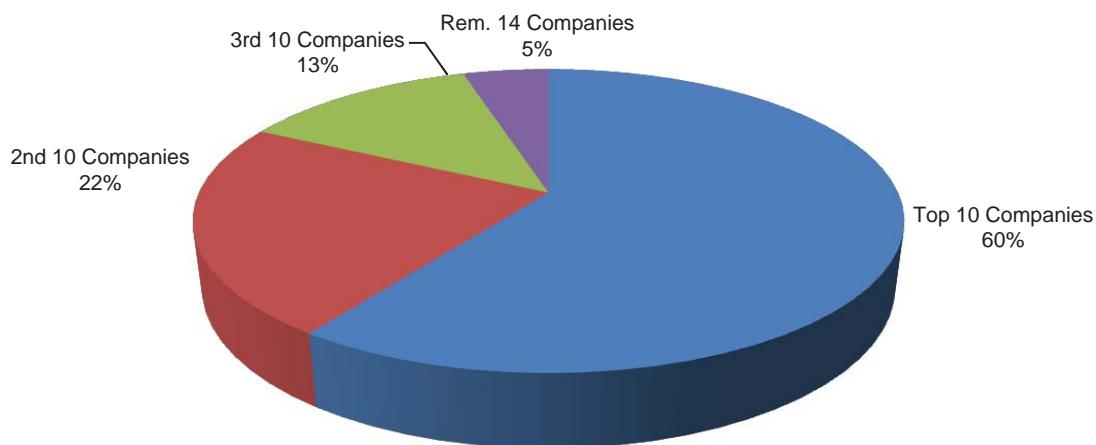
### PREMIUMS AND CLAIMS STATISTICS BY COMPANY BY BRANCH

Company Category Ranks*	Motor Compulsory (Branch IV)				Average Premium (US\$/Pol)	Average Claim (US\$/Clm)
	Premiums (In US\$)	Claims In US\$)	Number of Policies	Number of Claims		
Top 10 Companies	22,106,266	4,084,763	438,493	3,896	50	1,048
2nd 10 Companies	8,352,991	2,375,742	170,581	1,155	49	2,057
3rd 10 Companies	4,762,555	986,862	96,637	1,025	49	963
Rem. 14 Companies	1,718,400	588,416	46,755	379	37	1,553
All 44** Companies	36,940,212	8,035,784	752,466	6,455	49	1,245

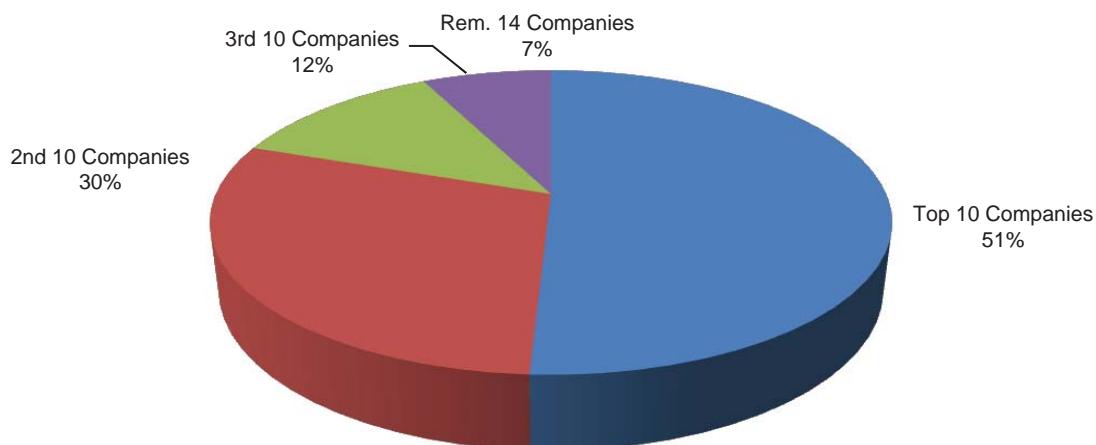
\*Companies are ranked according to Premiums.

\*\* 44 is the number of active Companies under this Insurance Branch

#### MOTOR COMPULSORY PREMIUMS DISTRIBUTION



#### MOTOR COMPULSORY CLAIMS DISTRIBUTION



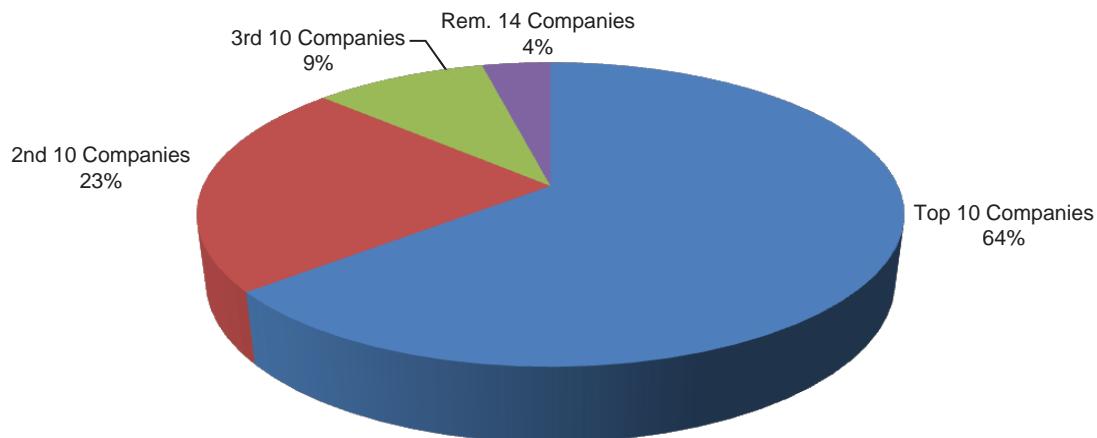
### PREMIUMS AND CLAIMS STATISTICS BY COMPANY BY BRANCH

Company Category Ranks*	Motor Non-Compulsory (Branch IV)				Average Premium (US\$/Pol)	Average Claim (US\$/CIm)
	Premiums (In US\$)	Claims (In US\$)	Number of Policies	Number of Claims		
Top 10 Companies	158,444,690	71,858,338	356,036	170,227	445	422
2nd 10 Companies	56,487,530	30,123,248	188,051	84,818	300	355
3rd 10 Companies	23,350,584	11,897,941	135,062	36,319	173	328
Rem. 14 Companies	9,271,877	4,326,413	62,191	18,016	149	240
All 44** Companies	247,554,681	118,205,941	741,340	309,380	334	382

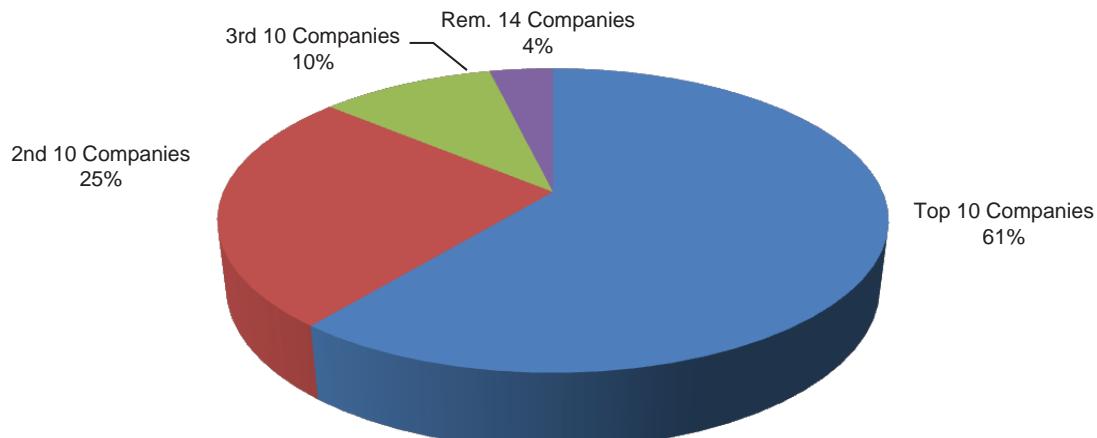
\*Companies are ranked according to Premiums.

\*\* 44 is the number of active Companies under this Insurance Branch

### MOTOR NON-COMPULSORY PREMIUMS DISTRIBUTION



### MOTOR NON-COMPULSORY CLAIMS DISTRIBUTION



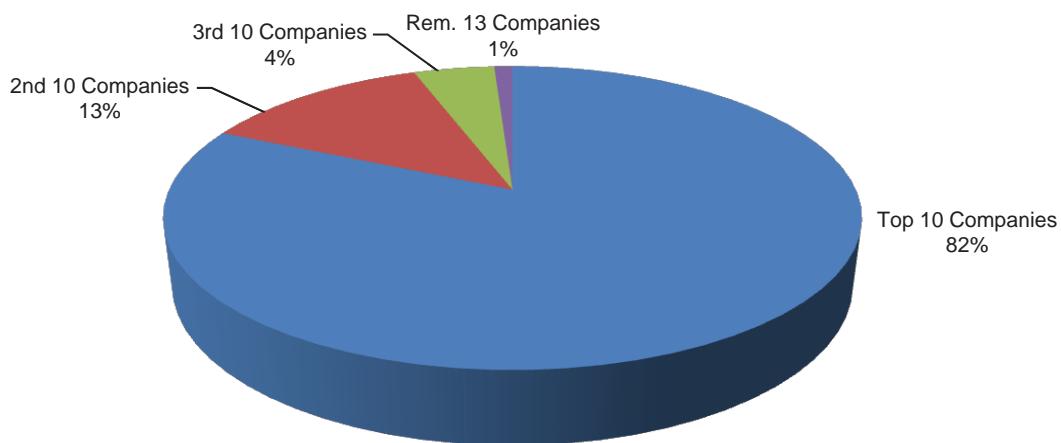
### PREMIUMS AND CLAIMS STATISTICS BY COMPANY BY BRANCH

Company Category Ranks*	Health (Branch IV)				Average Premium (US\$/Pol)	Average Claim (US\$/Clm)
	Premiums (In US\$)	Claims (In US\$)	Number of Policies	Number of Claims		
Top 10 Companies	209,944,467	143,112,673	76,153	512,238	2,757	279
2nd 10 Companies	32,589,110	25,290,168	16,691	89,547	1,952	282
3rd 10 Companies	11,476,203	7,475,658	6,271	22,837	1,830	327
Rem. 13 Companies	2,585,994	1,289,862	9,988	3,324	259	388
All 43** Companies	256,595,774	177,168,361	109,103	627,946	2,352	282

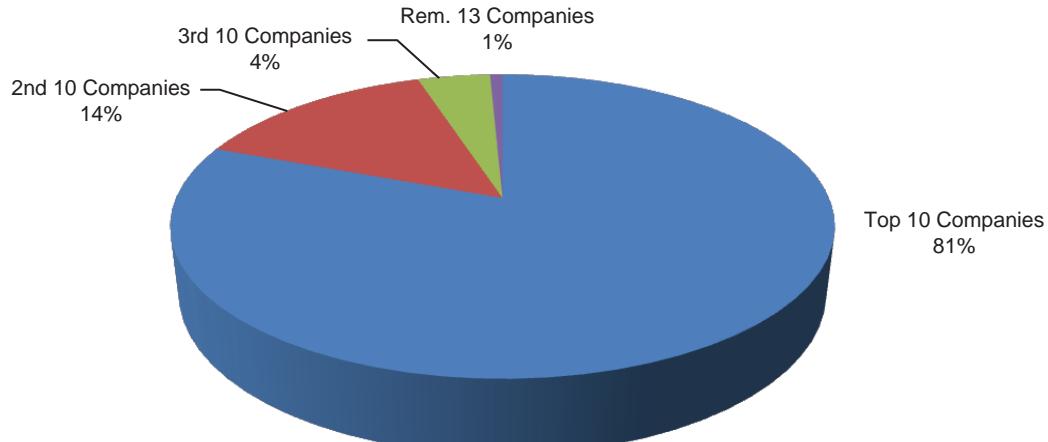
\*Companies are ranked according to Premiums.

\*\* 43 is the number of active Companies under this Insurance Branch

**HEALTH PREMIUMS DISTRIBUTION**



**HEALTH CLAIMS DISTRIBUTION**



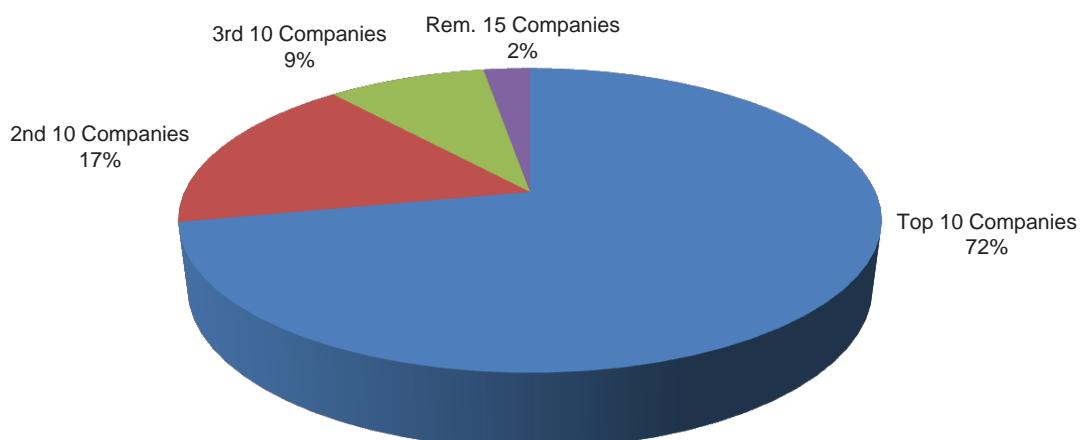
### PREMIUMS AND CLAIMS STATISTICS BY COMPANY BY BRANCH

Company Category Ranks*	Accidents (Branch IV)				Average Premium (US\$/Pol)	Average Claim (US\$/Clm)
	Premiums (In US\$)	Claims (In US\$)	Number of Policies	Number of Claims		
Top 10 Companies	34,687,179	9,582,234	141,417	34,907	245	275
2nd 10 Companies	8,148,458	4,721,422	9,560	17,931	852	263
3rd 10 Companies	4,214,542	2,561,124	4,176	6,329	1,009	405
Rem. 15 Companies	1,236,969	617,393	2,065	3,313	599	186
All 45** Companies	48,287,149	17,482,173	157,218	62,480	307	280

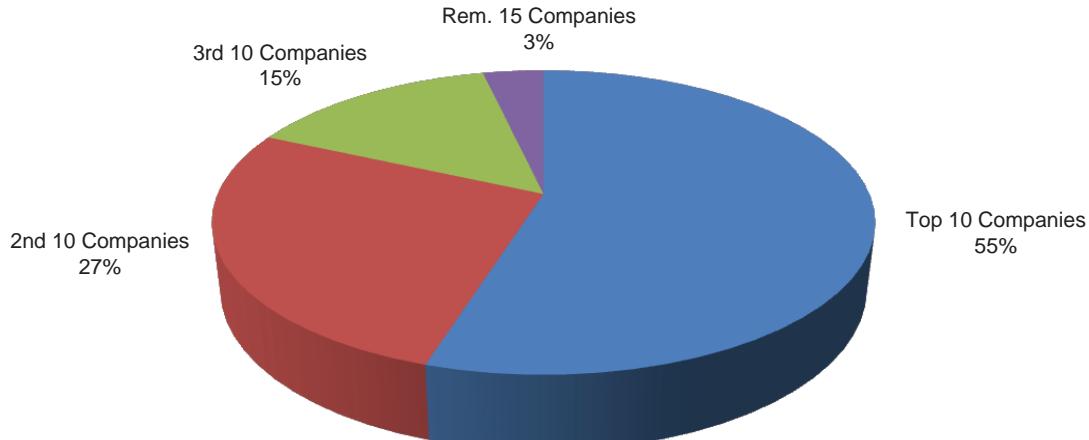
\*Companies are ranked according to Premiums.

\*\* 45 is the number of active Companies under this Insurance Branch

#### ACCIDENTS PREMIUMS DISTRIBUTION



#### ACCIDENTS CLAIMS DISTRIBUTION



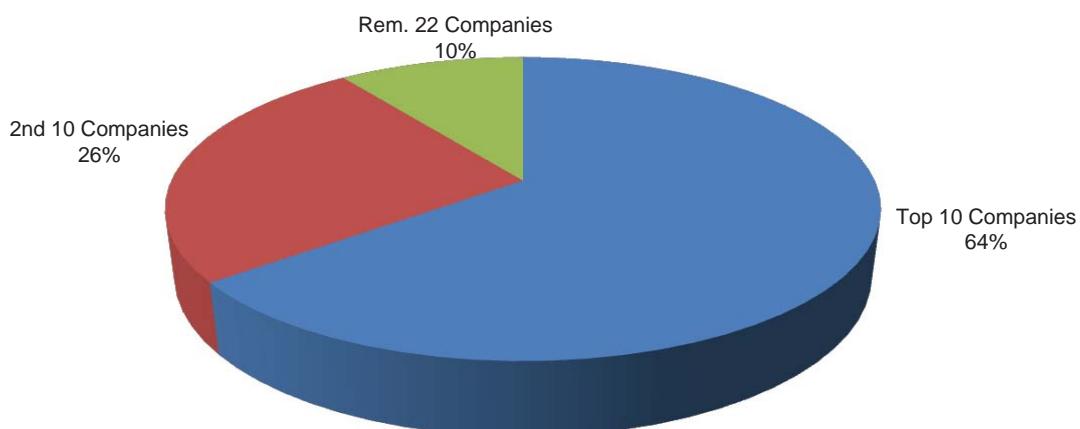
### PREMIUMS AND CLAIMS STATISTICS BY COMPANY BY BRANCH

Company Category Ranks*	Miscellaneous (Branch IV)				Average Premium (US\$/Pol)	Average Claim (US\$/Clm)
	Premiums (In US\$)	Claims (In US\$)	Number of Policies	Number of Claims		
Top 10 Companies	15,757,249	3,036,512	46,764	7,661	337	396
2nd 10 Companies	6,252,590	963,507	32,605	1,790	192	538
Rem. 22 Companies	2,451,907	1,215,009	12,779	2,438	192	498
All 42** Companies	24,461,746	5,215,028	92,148	11,889	265	439

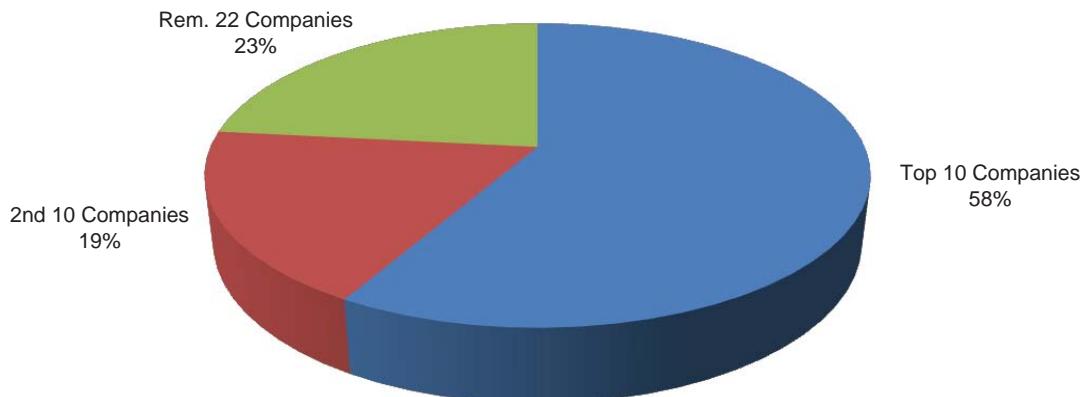
\*Companies are ranked according to Premiums.

\*\* 42 is the number of active Companies under this Insurance Branch

### MISCELLANEOUS PREMIUMS DISTRIBUTION



### MISCELLANEOUS CLAIMS DISTRIBUTION



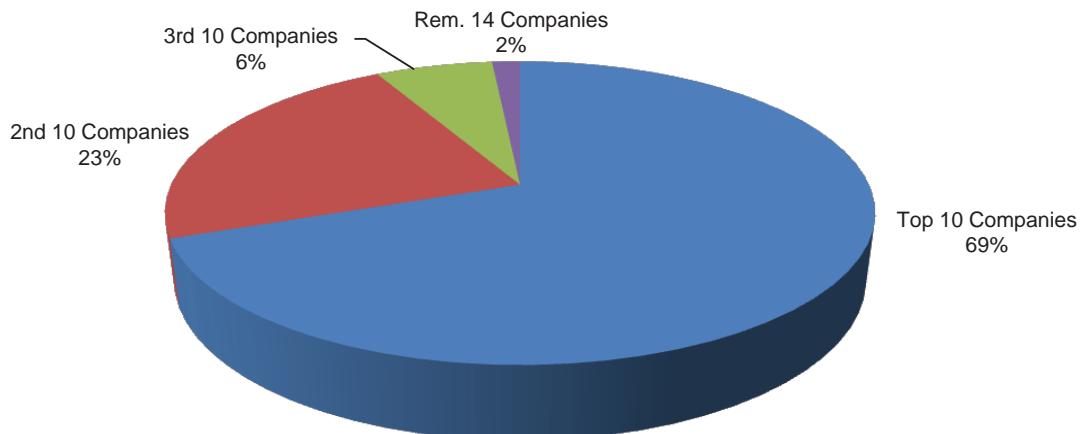
### PREMIUMS AND CLAIMS STATISTICS BY COMPANY BY BRANCH

Company Category Ranks*	Car, Civil Liability (IV) & Credit (Br. V)				Average Premium (US\$/Pol)	Average Claim (US\$/Clm)
	Premiums (In US\$)	Claims (In US\$)	Number of Policies	Number of Claims		
Top 10 Companies	15,556,905	4,040,531	11,582	8,076	1,343	500
2nd 10 Companies	5,081,563	1,328,963	7,182	3,742	708	355
3rd 10 Companies	1,432,871	451,197	3,751	3,036	382	149
Rem. 14 Companies	340,632	46,545	861	218	396	214
All 44** Companies	22,411,970	5,867,236	23,376	15,072	959	389

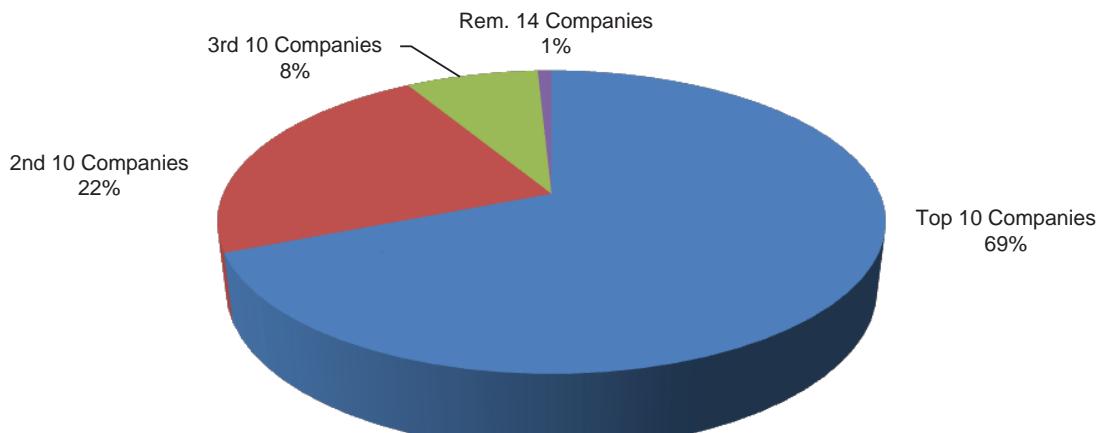
\*Companies are ranked according to Premiums.

\*\* 44 is the number of active Companies under this Insurance Branch

### CAR, CIVIL LIABILITY & CREDIT PREMIUMS DISTRIBUTION



### CAR, CIVIL LIABILITY & CREDIT CLAIMS DISTRIBUTION



## قطاع التأمين | التقرير السنوي ٢٠١٩

جودات عامة (فروع)									
المجموع	(فرع ٥)	غيرها	غيرها	أخطار الهندسة والقاولين (CAR)	مسؤولية مدنية	طريق عمل وجوادت شخصية	استثناء	مركيبات غير الزامي	جوادت عامة (فروع)
١,٣٨٥,٣٣٠,٨١٢	٤,٣٧٤,٣٨٩	٢٣,١٥٧,٤٨٦	٩,٧٥٩,٦٧٩	١٧,١٣٠,٧٧٥	١٩,١٥٥,٦٣٢	٣٦٦,٦٠٢,٣٢٣	٣٦٦,٣٨٠,٠٨٢	٢١٣,٣٨٠,٠٨٢	
١,٥٣٤,٨٩٠,٦٣٤	٤,٣٧٠,١٥٩	٣٥,١٣٥,٠٦٨	١١,٣٥٦,١٣٠	١٧,٣٩,٣٥٣	٧٦,١٨٤,٤٣٤	٣٨,٣٤,١١٣	٣٧٤,٦١٧,٩١٥		
١,٣١٦,٥,٩٤٧	٣,١١١,٣٨٣	٥٥,٢١٣,٣٥٩	٩,٠٥٠,٧٤٥	١٢,٣٧٥,٧٥٧	٥٥,٣٩٤,٣٤٩	٩٧٩,٥٩٣,٣٥٦	٥٥,٦٦١,٥٩٤	٢٥٣,٦٦١,٥٩٤	
١,١١٩,٧٥٤	٣٨٦,٧٠١	٣,٦٧٤,٤٣٥	٦,٥,٥٤٤	١,٣٦٥,٧٥٦	٤,٧٦١,٣٩٨	٣٧,٤٦٧,٦٦٤	٤١,٦٧,٧٩٠		
٢١٧,١٩٠,٤٧٤	٨٧٨,١٧٥	٧,٣٤٧,٥٠٤	١,٥٩٩,٨٤٠	٣,٥٣٧,٧٤١	١٢,١٥٧,٧٧٧	٥٥,٣٢٣,٩٣	٨٠,٩٥٨,٥٣١		
(١٥٨,٦١٢,٤٧٣)	١٥,٨٤٣	(٣,٧١٨,٥٩٦)	(١,٢٠٠,١١٩)	(٥٧٥,٣٢٠)	(٣,٦٢٧,٤٤٥)	(٢٠,٢١٥,٨٠١)	(١,٩,٨,٨,٦,٠)		
(١٤,٦١٣,٤٠)	(١٠١,٧١٣)	(١٩,٨,٨٢٣)	(٦١٨,٧٧)	(٣٤,٥١٦)	(٤٦,٥,٥٠)	(٢,٥,٥٧,٥٤٦)	(٣,٤٩٦,٦٣١)		
٣٥,١٨٦,٩٤٢	-	١,٩٩٩,١٨٧	٨,٦,٤٨٢	٧,٣٣٦	١,٣٥,٣٤٦	٨,٤٧٦,٥٥٢	٢,٠,٥٧,٣		
١٧,٣٧٤,٢٠٧	-	١,٤٦٦,١٩٥	٣٦٦,٣٩٧	٥٩٦,٤٦٣	٦١٩,٣٥	٧,٩٤٩,٥٥٨	٢,٠,٥٧,٣		
٧,٨١٢,٧١٧	-	٥٣٣,٩٩٦	٥٤٤,١٨٥	١,٥٩٣	٤٤٥,٩٩٦	٥٧٣,٩٩٤	-		
(١,٨٤٣,٢٣٢)	-	(٤٨,٣٥١)	١٦٥,٧٦٣	١,١٦٨	٣٣,٦,٧	١٩٤,٠١٢	١١,٦٩٣		
١٤٤,١٠٤,٦٠٢	١٨٩,١٧٥	١,٥٩٦,٦٨٩	٥٩٨,١٥٨	٨٣٧,٦١٥	٤,٣٧٩,٤٤٥	١٣,٨٤٨,٤٣٠	٤٠,٥٧٠,٦٨٠		
١٥٦,١١٢,٣٩١	٥٠,٦,٢٥١	١,٧٥٧,٧٩	٦٧,٣٤	٨٥٨,٨,٩	٤,٥٧٥,٦٣٣	١٤,٣٧٨,٤٧٦	٢,٤,٥٤,٩,٤		
٦,٩١٦,٩١٠	٧١٤	٨٨,٩٩	٤٥,١٧٢	٦٣٣	٩٧,٦,١	١,٣٣٢,٣٢٦	١,١٩٤,٣٦١		
(١,٣٥,١٥٤)	(٩٤٩)	(٤٨,١٣٣)	(١٩,٩٥)	(٣٧,٥٧)	(٤٨,٨١٨)	(١٥٤,٣٨٦)	(٣٧,٤٦٥)		
(١٧,٩٤٨,٦٠٠)	(١٧,٨٤٦)	(١٩٨,١٦)	(٦٥,٣٣)	(٤٧,٩٧)	(٣٤,٤٤٦)	(١,٥٦٦,٨٩٦)	(٤,٣٠,٨,٤٠)		
٥٩,١٨١,٣٥٠	-	-	-	-	-	-	-		
٧,٨٨٧,٧٧٥	-	-	-	-	-	-	-		
(١١,٧,١٤٥)	-	-	-	-	-	-	-		
(٧٤,٩١٢,٩٩٥)	(٨,١,١٧٣)	(١٥,٣٤,٧٣٧)	(١,٩٧٩,٧٧١)	(٣,٣١٦,٥٦)	(٢٨,١٤٠,٠٣٦)	(٢٨,٣٠,٣١٠)	(١٩٤,١٤٠,٦٨٧)		
(٦٩٥,٣١٧,٤٨٥)	(٩٨٣,١١٧)	(٧,٨٧١,١٥٤)	(٣,٣٨١,٨١٩)	(٤,٥٧٩,٩١٢)	(٣١٣,٣٥٤,٣٧٧)	(٣٦٧,١٨,٣٤)	(١٧٨,١٩٠,٤٥١)		
(٣٦,٧,٣٧٥)	٤٠,١١٠	(٧,٢٥٥,٩٤١)	١,٣٩,٤٣١	١,٣٣٢,٨٨٦	(٢,٢٠,٩٧٧)	(١٣,٧٣٢,٥٩)	(١,٥٩٣,٣٤)		
(٩,١١٦,١١٨)	(١٩,٧,٨)	٥٩,٢,٥	١١٧,٥	١,١,٦٨٠	٣٧٣,١٥٤	(٧,١٢٦,٥٩٣)	(١,٧٤,٣٩)		
(١,٧٧٧,١٧)	(٣,٤٤٨)	(٢٣٦,٣٤٧)	(٢٤,٣٣٧)	(١٧,٧١١)	(١١٧,٨٤١)	(٣٧١,١٥٥)	(١,٦١,٨١)		
(٤٤٧,٤٩١,٨٩٢)	(٨,٦,٩٣٤)	٣٩,٧٤٦	١٦,٨,٥	(٧٤,٥٥٤)	(٩٤٠,٨٩)	٣٨٦,٧٦٩	(١٤,٧٩٩,٥٧٨)		
(١٢٣,٧٧,٩٨)	-	-	-	-	-	-	-		
(١٥,٥٥٤,٩٤٤)	(٨,٦,٩٣٤)	(٩,٢,٣)	(٤,٧,٧٦)	(٤,٧,٧٦)	(٣٩٩,٥٤)	٣٣٦,٩٦٣	(١٤,٧٧٧,١٢)		
(٥,٥٥٩,٧٥٧)	-	١٢٨,٨٢٥	٣٨,٦,٨	(٢,٧,٧٨)	١,٤,٤٥٥	٤٥,٧٦٥	(٢٢,٤٥٢)		
(١,٣٣٩,٤٣٣)	-	-	-	-	-	-	-		
(١,٨٤٥,٣٦١)	-	-	-	-	-	-	-		
(١٣,٥١٥,٧٥)	(١,١٩٩,٥٩٣)	(١,١٨٤,٤٥١)	(٣,٣٨١,٨٣٠)	(٣,٣١٨,٤٥٦)	(٣,١٤٠,٧٠١)	١,٣٤٧,٠٣٢	(١,٤٤٩,٥١٦)		
(٢٧,٩١٨,٥١٥)	(٢,٠,٤,٥٩)	(١٩,٩١٤,٢٢٦)	(٨,٧٨,١٢٣)	(٤,٣٢٤,٩٤٢)	(١),١٧٣,٢٣٥	(٧),٨٨,١٧٩	(١,١,٦,٦)		
(٤٥,٥٤٨,٨٨٨)	-	(٣,٤٧٩,٨٢١)	(١,٠١٦,٩٨٩)	(١,٢٥٥,٩,١)	(٤,٩,٧٦)	(١,٦,٣٧,٨,٠)	(٥,١٧٣,٧,٨)		
(٢٣,٦٨,٦٢٧)	(٢,٠,٤,٥٩)	(١٧,٣٤,٤,٥)	(٧,٣٥,١,٣)	(٣,٩٧٩,٤,١)	(١,٧٦,٢,٣)	(٥,٥٥٤,٣,٧)	(١,٩٣,٣,٨)		
١٢٢,١١٩,٥٧٦	٣٥,٩,٥٧	٥,٨,١,٩١	٣,٩,٦,٩	٣٤,٦,٧	٣,٧٤٣,١١٨	٦,٣٤٣,٠,٤١	٤,٨,٤,٣,٩		
٣٥,٧٣,٦٠٠	(٣,٨,٤,٣)	١,٧٣,٦,٦	١,٨,٧,٥٤	٢٣,٥,٦	١٥,٧٥	٣,٩,٩,٧٥	٣,٨,٠,٣		
١٣,١٨١,٣٤٩	(١,١٥,٢,٥)	٧,١٧,٤,٤٥	(١,١٣٧,١١٣)	٧,٦,٧	(٢,٣,٦,٥)	٣,٧١٨,٣٤٢	٣,٧٩,٥٠٧		
٤٨,٦٩,٦٦٩	٥٩,٨,٧	٣,٧,٦,٣	١,٧,٩,٧٦	٣,٨,٧	٤,٧٦,٦,٦	٦,٧,٥,٥٢	١,٨,٤,٤,١٤		
٣,٢,٥,٧٦	-	٩,٣,٧,٧٣	(١,٨,٧)	(١,٨,٧)	٦,٣,٦	٣,٧,٦,٦	٣,٧,٦,٦		
(٤,٩,٥٣,٢,٨)	(٤,٠,٨,٦,٧)	(١,٠,٥,٣,٦)	(٣,٧,٦,٨)	(٣,٧,٦,٨)	(١,٣,٦,٧)	(٤,٣,٦,٧)	(٤,٣,٦,٧)		
(١,٢١,٦,٧)	(١,٢,١,٧)	(١,٢,١,٧)	(١,٢,١,٧)	(١,٢,١,٧)	(١,٢,١,٧)	(١,٢,١,٧)	(١,٢,١,٧)		
(٣,٣٧,٦,١)	(٣,٣٧,٦,١)	(٣,٣٧,٦,١)	(٣,٣٧,٦,١)	(٣,٣٧,٦,١)	(٣,٣٧,٦,١)	(٣,٣٧,٦,١)	(٣,٣٧,٦,١)		
١,٢٦,٤,٤٣٤	٨٩,٣,٥٤	٩,٩,٦,١	٣,٧,٤,٣	٣,٧,٤,٣	٣,٧,٤,٣	٣,٧,٤,٣	٣,٧,٤,٣		
١٧,٦,٥١,٧٠	٣٧,٨,٨٠١	٧,٧,٨,٧,٩٤	٤,٠,٥,٣٧٢	٥,٤,٦,٣	٩,٩٨,٩١٨	٦,٩٦,٨,٦٧	(٣,٨,٤,٥,٥)		
٧,٠,٤٣,٧٩٢	٤٦,٥٤٣	٥١,٦,٥١	٤١,٧,٧	١٣٣,٦٩	٧٣,٥,٧٦	٣,٣١,٤,٧٣	١,١٥,٣,٦		
١١,٨٧,٩٧	٥١,٦٧	٦١,٧,٥٨	٧٥,٩,٨	١٧,٧,٥٢	٩٥,٨,٣	٣,٢٥,٣,٧	٣,٩,٣,٨		
(٤,٦,٦,٩,٥)	(٥,٤,٦)	(١,٥,٤,٦)	(٣,٦,٨)	(٣,٦,٨)	(١,٤,٣,٦)	(٣,٧,٦,٢)	(٣,٧,٦,٢)		
(٢١,٣٧,٣,٢)	(٩,٤,٦,٧)	(١٩,٤,٦,٧)	(١٩,٤,٦,٧)	(١٩					

(ليرة لبنانية ١٠٠٠)	
٢٠٠٨	٢٠٠٩
٧٢٧,٤٧,٣٩٨	١٠٤,٦١,١٧٠
٤٦٩,٦٨٦,٣٧٣	٥٢٧,٣١٠,٧٨٥
٤٧٥,٤٨٦,٣٧٣	٥٣١,٧٢٥,٧٨٥
٥,٨٠٠,٠٠٠	٤,٤١٥,٠٠٠
١١٢,٣٥٨,٩٤١	١٧١,٥٤٨,٧٠٣
٦١,٤٨٠,٧٩٦	١٣٠,٠١٥,٢١١
٥٤,٤٥٤,٩٥٧	١١٢,٢٠٦,٢٣٢
٢٨,٤٢٦,٣٢٠	١٠٤,٠٢٠,٦٦٨
(١٥,٦٨٥,٢٤٠)	(٢,٤١٤,٩٤٤)
(٥٦,٩٨٧)	٢٨,٦٣٠,٧٩٧
(١,٦٠٨,٧٧٨)	٤,٧٥٣,٢٩٢
٢٨,٥٠٤,٤٦٧	٦٦,٢٥٩,٠٧٦
٧,٢٧٢,٨٦٧	٦,٧٩٢,٤٣٦
١٤,٦٩٨,٦٣٧	١٦,٥٧٢,٤٣٦
-	-
١٤,٦٩٨,٦٣٧	١٦,٥٧٢,٤٣٦
٧٤٤٠,١٨,٦٣٠	٨٥٨,٩٣٨,٨٤٧
٦٨٨,٦٤٤,٨١٢	٧٩٨,٥١٢,٥٥٦
١٧,٨٨٨,٢٧٣	٢١,٢٢١,٦٦٢
٢٧,٥٤٢,٧٤٧	٢٦,٦٥٢,٦٨٧
٢,٢١٠,٧٤٣	٢,٤٧١,١٢٥
٣٥٩,١٢٨	٣٧٨,٤٤٥
٢,٩٣٢,٨٠٢	٤,٨٣٩,٧٣٩
٤,٤٤٠,٠٦٦	٤,٨٦١,٦٣٢
٥٧٧,٤٤١,١٠٨	٧١٨,٠٣٧,٦٧١
٥,٢٠٩,٤٠٥	٥,١٦٨,٨٩٦
٥٦٨,٠٦٧,٠٠٨	٧٠٨,٢٨١,١٢٣
٤,١٦٤,٦٩٦	٤,٥٨٧,٦٥٢
٦٨٠,٢٩٤,٥٥٢	٩٠٢,٩٧٣,٩٧٣
٤٦٠,٥٢٥,٧٨٥	٦١٨,٩٢٩,٨٦
١٧٩,٠٠٦,٦١٩	٢١٦,٥٤٦,٢٧٩
١٨,٧١٣,٦٢٠	٢٧,٢٨٢,٨١٩
٤,١٣٨,٧٦٢	٥,٨٥٧,٩٤٣
-	-
١٦,٧١٩,٠١٠	٢٣,٥٥٢,٣٠٤
١,١٩١,١٩٦	٧٠٢,٧٦٧
٣٩,٦٩٠,٣٣٦	٤٠,٩٥٨,٥٨٢
٢٥,٢٧١,٢٦٣	٢٧,٢٢٨,٤٩٨
٤٣,٠٠٨,٩٥٣	٢٨,٩٣١,٤٦٢
٣١,٢٦٦,٥٦٢	١٩,٩٩٠,٤٣٩
١١,٧٤٢,٣٩١	٨,٩٤١,٠٢٣
٧٥٠,٦٦,٣٢١	٩٧,٣٦٤,٣٨٢
٩٩,١٢٢,٣٤٢	٧٥,٦٥٦,٢٧١
١٥,٠٣٦,٩١٧	٥,٤٥٢,٢١٤
٧٢,٦٠١,٧٤٧	٦٥,٢٦٩,٩٤٢
١١,٤٨٢,٦٧٩	٤,٩٣٤,١١٦
٢١٠,٥٤٣,٤٨٧	٢١١,٤١٩,٢١٥
١,٣٨٤,٣٥٦	١,٢٥٤,٩٣١
٧٤,٠١٥,٨٨٥	٨٨,٨٢٢,٢٣٤
٦١,٨٢٠,٦٦١	٥٨,٤٧٥,٣٤٤
٧٣,٣٢٢,٥٨٤	٦٢,٨٦٦,٦٠٦
١٧,٣٣٨,٣٧٣	٢٤,٣٢٩,٧٨٦
٥,٠٦٢,٣٦١	٦,٢٣٤,١٤٧
٢,٣٠٠,٦٤٧	٩,٠٥١,٥٥٨
٩,٩٧٥,٣٦٥	٩,٠٤٤,٠٨٠
٣,٢٥٣,٩٠١,٤٠٢	٤,٠٤٨,٥٥٢,٨٢٣

## حساب المطلوبات المجمع لقطاع التأمين

الرساميل الخاصة
رأس المال المدفوع
رأس المال المستدعي
رأس المال غير المدفوع (ناقص)
الاحتياطيات القانونية و العامة
نتائج سابقة مدورة
نتيجة السنة الحالية
إحتياطيات أخرى
إحتياطي تقييم السندات والأوراق المالية ذات المردود الثابت
إحتياطي تقييم المشاركات والأسهم ذات المردود المتغير
إحتياطي صناديق التعاضد
إحتياطيات إعادة تخمين الأصول الثابتة
إحتياطيات أخرى
ديون غير ذات أولوية
ديون ثانوية
حسابات المساهمين
الاحتياطي الفني لفرع الحياة
الاحتياطي الحسابي
إحتياطي الأقساط غير المكتسبة
إحتياطي حوادث تحت التسوية
إحتياطي الحوادث الواقعية وغير المصرح عنها - IBNR
إحتياطي مصاريف إدارة الحوادث
إحتياطي أنصبة أرباح حاملي البوالص
إحتياطيات فنية أخرى
الاحتياطي الفني للتأمين المرتبط بوحدات الاستثمار
إحتياطي حوادث تحت التسوية (وحدات الاستثمار)
الاحتياطي الحسابي (وحدات الاستثمار)
إحتياطيات فنية إضافية (وحدات الاستثمار)
الاحتياطي الفني لغير فرع الحياة
إحتياطي الأقساط غير المكتسبة
إحتياطي حوادث تحت التسوية
إحتياطي الحوادث الواقعية وغير المصرح عنها - IBNR
إحتياطي مصاريف إدارة الحوادث
إحتياطي أنصبة أرباح حاملي البوالص
إحتياطي العجز في الأقساط
إحتياطيات فنية أخرى
مؤونات لواجهة الأخطار والأعباء
إيداعات موقوفة تحت إتفاقيات إعادة التأمين
ذمم دائنة الدائنة
ذمم دائنة عن العمليات البشارة
ذمم دائنة عن العمليات الغير مباشرة
ذمم دائنة عائدة لعمليات إعادة التأمين
ديون
أموال مستدامة
ديون مصرافية
ديون أخرى
مطلوبات أخرى
ذمم دائنة للمستخدمين
ضرائب متوجبة (حكومة، ضمان إجتماعي، إشتراكات عامة)
حساب الشركات الشقيقة والمرتبطة
ذمم دائنة أخرى
حسابات التسوية
مداخيل غير مكتسبة
مصاريف مستحقة
حسابات تسوية أخرى
إجمالي المطلوبات

## قطاع التأمين | التقرير السنوي ٢٠١٩

### حساب الموجودات المجمعة لقطاع التأمين

(ليرة لبنانية ١٠٠٠)	
٢٠٠٨	٢٠٠٩
٣٠١٨٥٤٢	٣٧٧٢٨٥٨
١,٨٢١,٨١٠,٠٠٢	٢,١٧٤,٣٢٧,٠٤٦
٢٥٨,٨٧٢,٣٥٣	٢٤٤,٧٩٦,٩٨٦
٩١,٧٣٥,٠١٣	٦٩,٨٤٤,٣١٤
٢٥,٨٢٢,١٠٧	٢٥,٥٥٢,٩٣٠
١٥,٧١٩,٠٨٠	١٥,٨٩٠,٥٤٩
٤٦١,٠٠٤,٣٩٧	٥٥٥,٧٠٢,٩٦٧
١٣٠,٤٨٢,٨٢٩	١٥٦,٦٤٧,٥٤٧
٢,٥٨٢,٥٣١	٣,٥٠٩,٢٠٦
٦٦,٤٦٥,٨٢٢	٤٦,٤٥٢,١٧٨
٢٨٤,٦٨٩,٩٨٧	٤٨٧,٤٢٦,٥٧٥
٢٥٥,٨٩٢,٥٠٩	٥٤١,٧٧٤,١٢٨
٢١٧,٩١٠,٧٠٢	٢٩٥,٦٢٠,٥٠٨
١٢٨,٢٨٩,٧١٥	١٣٠,١١١,٢٦٨
٩,٥٩٢,٠٩٢	١٦,٦٦٠,٢٥٢
١٨,٥٣٢,٣٦٤	١٦,٧٢٨,٦٦٦
٥٧٤,٢٢٧,٧٤٠	٧٣٢,٣٣٩,٩٨٩
-	-
٢٦,٥٥٧,٦٤٦	٥٢,٨٤٠,١٥٨
٢٠٩,٢٤٢,٦٤٦	٢٥٨,٤٨٣,١٠٩
١٣٧,٣٦٠,٢٨٦	١٩٨,٣٠٢,٢١٨
٢٠١,٠٦٧,٠٦٢	٢٢٤,٧٠٩,٤٠٤
١٠٦,٩١٦,٠٠٤	٧٨,٧١٥,١٣٣
٩١,٨٧٢,٢٧٧	٦٤,٨٦٧,٢٧٧
١٥,٠٤٢,٦٢٧	١٣,٨٤٧,٧٥٦
١٣٦,٤٦٢,١٦٧	١٥٩,٤٦٥,٩٦١
٧٦,٩١٧,٤٥٦	٨٨,٦٢٩,٣٨٩
٥٩,٥٤٤,٧١١	٧٠,٨٢٦,٥٧٢
٢٥٠,٦١٠,٣٦٨	٢٨٠,٨٥١,٣٥٥
١٢٧,٠٦٨,٤٦٦	١٣٠,٣١٨,٥٧١
١٢٢,٥٤١,٩٠٢	١٥٠,٥٢٢,٧٨٤
٢٦٦,٢٨٠,٢٥٩	٢٩,٠٥٥٥٥,٩
١٤,٠٣٩,٤٦٩	١٦,١٩٦,٢٤٠
-	-
١١,٩٨٨,٧٩١	١٢,٨٥٩,٢٦٩
٨٣,٦٩٠,٠٢٨	٩٥,٠٣٦,٨٤٦
٣٨,٦٦٦,٤٠٧	٤٧,١٦٩,٦٢٢
٤٢,٣٧٥,٥٠٢	٤٥,٢٢٤,٣٩٢
٢,٦١٨,١١٩	٢,٦٢٢,٨٢٢
١٥٤,٢٠٨,٢١٣	٣٤٢,٦٧٢,٦٢٢
١,١٧٩,٧٤٥	١,٥٨٩,٦٢٧
٢٢,٢٨٧	٢٦٨,٩٢٧
٥٤,٢١٢,٩١٨	٥٨,١٧٦,٢٥٠
٩٢,٥٦٢,٢٣٧	٢٧٧,٦٠٠,٦٢٧
٥,٢٢٩,٩٢٦	٥,٠٢٧,١٨٢
٩٦,٩٦٠,٠٧٨	١٥٢,٢١٥,٥٠٢
٨٨,٨٧١,٢٦٣	١٢٨,٧٨٦,٥٨٣
١,٦٨٢,٦٤٩	٩٥١,٥٠٩
٣,٦١٦,٧٣٨	٣,١٣١,٣٢٥
٢,٧٨٩,٤٢٨	١٩,٣٤٦,٠٧٥
٢,٢٥٣,٩٠١,٤٠١	٤,٠٤٨,٥٥٢,٨٢٢

أصول غير مادية	أصول غير مادية
التوظيفات	التوظيفات
أراضي و عقارات	أراضي و عقارات
شركات تابعة أو شقيقة	شركات تابعة أو شقيقة
قروض على البواص	قروض أخرى
سندات وأوراق مالية ذات المردود الثابت	سندات وأوراق مالية ذات المردود الثابت
مشاركات وأهم	مشاركات وأهم
صناديق التعاضد	صناديق التعاضد
إيداعات موقوفة تحت إتفاقيات إعادة التأمين	إيداعات موقوفة تحت إتفاقيات إعادة التأمين
النقد والتوظيفات القصيرة الأمد	النقد والتوظيفات القصيرة الأمد
حسابات مصرافية وإيداعات مجمدة لأكثر من ٣ أشهر	حسابات مصرافية وإيداعات مجمدة لأكثر من ٣ أشهر
حسابات مصرافية مجمدة لأكثر من ٣ أشهر	حسابات مصرافية مجمدة لأكثر من ٣ أشهر
ودائع مجمدة لقاء كفالات لوزارة الاقتصاد	ودائع مجمدة لقاء كفالات آخرى
إيرادات مستحقة على التوظيفات	إيرادات مستحقة على التوظيفات
توظيفات عقارية	توظيفات عقارية
مشاركات وأهم	مشاركات وأهم
سندات وأوراق مالية ذات المردود الثابت	سندات وأوراق مالية ذات المردود الثابت
صناديق التعاضد	صناديق التعاضد
نقد و توظيفات نقدية	نقد و توظيفات نقدية
حصة معيدي الضمان من الاحتياطي الفني (حياة)	حصة معيدي الضمان من الاحتياطي الفني (حياة)
حصة معيدي الضمان من إحتياطي الأقساط	حصة معيدي الضمان من إحتياطي الأقساط
حصة معيدي الضمان من إحتياطي الحوادث	حصة معيدي الضمان من إحتياطي الحوادث
حصة معيدي الضمان من الاحتياطي الفني (غير الحياة)	حصة معيدي الضمان من الاحتياطي الفني (غير الحياة)
حصة معيدي الضمان من إحتياطي الأقساط	حصة معيدي الضمان من إحتياطي الأقساط
حصة معيدي الضمان من إحتياطي الحوادث	حصة معيدي الضمان من إحتياطي الحوادث
ذمم مدينة عائدة لعمليات الضمان	ذمم مدينة عائدة لعمليات الضمان
أقساط مستحقة على العمليات المباشرة	أقساط مستحقة على العمليات المباشرة
ذمم مدينة عائدة لعمليات الغير المباشرة	ذمم مدينة عائدة لعمليات الغير المباشرة
مبالغ برسم الإسترداد من معيدي الضمان	مبالغ برسم الإسترداد من معيدي الضمان
عمولات و بدلات من معيدي الضمان	عمولات و بدلات من معيدي الضمان
ذمم مدينة أخرى عائدة لعمليات إعادة الضمان	ذمم مدينة أخرى عائدة لعمليات إعادة الضمان
موجودات أخرى	موجودات أخرى
أراضي و عقارات غير مستمرة	أراضي و عقارات غير مستمرة
أصول ثابتة إستثمارية	أصول ثابتة إستثمارية
أصول أخرى	أصول أخرى
ذمم مدينة أخرى	ذمم مدينة أخرى
ذمم مدينة على المستخدمين	ذمم مدينة على المستخدمين
ضربيبة دخل برسم الإسترداد	ضربيبة دخل برسم الإسترداد
حسابات الشركات الشقيقة و التابعة	حسابات الشركات الشقيقة و التابعة
حسابات مدينة أخرى	حسابات مدينة أخرى
حسابات المساهمين	حسابات المساهمين
حسابات التسوية	حسابات التسوية
تكليف نفقات البواص مؤجلة	تكليف نفقات البواص مؤجلة
أقساط مكتسبة قيد الإصدار	أقساط مكتسبة قيد الإصدار
أعباء محاسبة مسبقاً	أعباء محاسبة مسبقاً
حسابات التسوية المختلفة	حسابات التسوية المختلفة
إجمالي الموجودات	إجمالي الموجودات

## كلمة رئيس اللجنة



الشرق الأوسط مركزه في فرع تأمين السيارات والإستشفاء (٥٢٪) وتأمينات الحياة (٢٩٪). بينما تكتفي باقي فروع التأمين بحصة ١٨٪ تقريباً من حجم السوق ولكنها تحظى بمرجعية جيدة وثابتة.

أما على صعيد الرقابة، فقد جاء قرار سحب الترخيص من شركة AUG مؤخراً نتيجة عوامل عدة: مالية وإدارية وسلوكية. ويعتدي هنا أن اشدد على أهمية الناحية السلوكية لهذا القرار الذي استند إلى بعض الممارسات التسويقية وخدمات ما بعد البيع التي كانت غير مقبولة وكان من الضروري إيقافها لكونها تتعكس سلباً على كامل القطاع وتضرر إمكانيات تطوره وإستمراره.

وفي النشاطات الإقليمية والدولية ، لقد إستضافت لجنة المراقبة في شهر نيسان الماضي ورشة العمل الإقليمية التاسعة للجمعية العالمية لمراقبة التأمين (IAIS) عن موضوع المراقبة الفعالة للملاءة والسلوكيات. كما حاز لبنان بعقد تزكيم أعمال الترجمة للمنهج الأساسي الخاص بمراقبة التأمين الذي وضعته جمعية (IAIS) والذي ستتولى لجنة المراقبة الإشراف على ترجمته ومراجعته.

**وليد جنادي**

رئيس لجنة مراقبة هيئات الضمان

كانون الأول ٢٠١٠

عام ٢٠٠٩ كان عام إجتياز قطاع التأمين لحقبة المليار دولار أمريكي من الأقساط وذلك بزيادة تقارب الـ ١٤٪ عن السنة السابقة.

ان معدل نسبة نمو الأقساط على مدى السنوات الثمانية الأخيرة منذ ٢٠٠١ بات بمنزلة الـ ١٢٪ سنوياً. فيبينما كان نمو الأقساط لعام ٢٠٠٩ عن عام ٢٠٠٨ معظمها في التأمينات على غير الحياة، كانت الأرباح بمعظمها ناتجة عن عمليات فرع الحياة، فهذا الوضع يعكس عامل الصعوبة لدى الضامنين لغير الحياة في التكيف مع الارتفاع السريع في مستوى اعباء المطالبات في العامين الأخيرين نتيجة الأزمة المالية وارتفاع سعر صرف اليورو وخاصة في مجال تأمينات السيارات ضد الأضرار المادية المتعددة الحوادث.

ويجدر معالجة هذه المشكلة ليس فقط من قبل الضامنين على مستوى الأقساط، إنما أيضاً بشكل عام عبر مقاربة تشمل المعاقبة على القيادة غير المسؤولة. فالإجراءات التي اتخذتها وزارة الداخلية مؤخراً كانت في هذا الإتجاه ويفترض ان تعطي نتائجها على المدى المتوسط والطويل. أما تأمينات الإستشفاء فقد نجحت إدارتها على ما يbedo بالتعامل مع الخسائر الماضية والوصول الى نقطة التعادل بين الخسائر والأرباح.

على العموم، ليس هناك أي تغير ملحوظ في توزع المحفظة التأمينية على الفروع فباتت كما في سائر أسواق

فَلِلَّهِ الْحُكْمُ وَالْمُنْتَصِرُ هُوَ الْعَلِيُّ وَهُوَ أَكْبَرُ

## كلمة الوزير



ومع ان هكذا إجراءات تعتبر ضرورية احياناً في الحالات القصوى، نريد ان نشدد على أهمية الحكومة الذاتية الصالحة لتحافظ الشركات على سلامتها المالية وتحمي سمعتها في الأسواق. فمستقبل قطاعنا هذا يرتكز بشكل كبير على السمعة الجيدة وصدقية الاحتراف.

سأبقى أدعم لجنة مراقبة هيئات الضمان في نشاطاتها ومساعيها إن كان على الصعيد المحلي أو الإقليمي أو العالمي. وفي هذا السياق سيستضيف لبنان المؤتمر التأميني الأول لمنتدى الهيئات العربية للإشراف والرقابة على أعمال التأمين (AFIRC). كما أنه إبتداءً من نيسان ٢٠١١ سيرأس لبنان عبر رئيس لجنته هذا المنتدى وبالتالي سيتولى تمثيل منطقة الشرق الأوسط وشمال إفريقيا في اللجنة التنفيذية للجمعية العالمية لمراقبة التأمين (IAIS).

محمد الصلفي  
وزير الاقتصاد والتجارة

محمد الصلفي

مرة أخرى، يسرني ان اقدم هذا العدد الثالث للتقرير السنوي عن قطاع التأمين لعام ٢٠٠٩.

في إصدار ونشر كل من التقارير للسنوات الثلاثة ٢٠٠٧ و ٢٠٠٨ و ٢٠٠٩ ضمن فترة زمنية لا تتعدي الـ ١٤ شهر الأخيرة، يمكننا الأن ان نقول انتا وفيينا بالوعد واصبحنا جاهزين لإصدار التقارير عن اوضاع قطاع التأمين اللبناني وتطوراته، بشكل منظم وبالوقت المناسب.

شهد العام ٢٠٠٩ إستمرار تداعيات الأزمة المالية العالمية والتضخم المستورد الناتج عنها وخاصة في مجال التأمين على غير الحياة لاسيما فرع تأمين السيارات. فالتعديلات والإصلاحات التي بدأ انجازها على أعمال الإكتتاب في ٢٠٠٨ و ٢٠٠٩ هي على ما يبدو مستمرة في العام ٢٠١٠.

فمنذ سنة ٢٠٠٩ وإمتداداً إلى ٢٠١٠ كانت احدى المهام الرئيسية للجنة المراقبة تركيز الانتباه والمجهود على بعض الشركات التي تعاني من مشاكل مالية أو ادارية و/ أو سلوکية. وهذا ما أدى مع الأسف الى سحب الترخيص من شركة "اميركان اندرائيز غروب" AUG كإجراء وقائي لقادري المزيد من الاضرار على قطاع التأمين ولحماية مصالح حاملي البوالص.



## فهرست

٤٤	عربي	كلمة الوزير ( ترجمة )
٤٢	عربي	كلمة رئيس اللجنة ( ترجمة )
٤١-٤٠	عربي	مجمع الموجودات والمطلوبات ( ليرة لبنانية )
٣٩-٣٨	عربي	مجمع حساب الأرباح والخسائر ( ليرة لبنانية )
٣٧-٢٣	انكليزي	توزيع محفظات التأمين على السوق
٢٢	انكليزي	العمولات المدفوعة والأقساط المتنازل عنها بحسب الفروع ( رسم بياني )
٢١-٢٠	انكليزي	ملخص حساب الأرباح والخسائر ( مع رسوم بيانية )
١٩-١٨	انكليزي	مقارنة ارباح وخسائر فروع الحياة ( مع رسوم بيانية )
١٧	انكليزي	الضرائب والرسوم على التأمين - بحسب الفروع
١٦	انكليزي	تركيبة الموجودات والتوظيفات والمطلوبات ( رسوم بيانية )
١٥-١٤	انكليزي	مجمع المطلوبات والموجودات ( دولار اميركي )
١٣-١٢	انكليزي	مجمع حساب الارباح والخسائر ( دولار اميركي )
١١	انكليزي	تطور أقساط وتعويضات الحياة وغير الحياة ( رسوم بيانية )
١٠	انكليزي	تطور المدخل والمصاريف والموجودات ... ( رسوم بيانية )
٩	انكليزي	جدول تطور قطاع التأمين من ٢٠٠٢ الى ٢٠٠٨
٨	انكليزي	لائحة الشركات وفروعها المرخصة
٧	انكليزي	تحليل اقتصادي للقطاع مع دراسة النسب والمؤشرات
٥	انكليزي	كلمة رئيس اللجنة ( النص الأساسي )
٤	انكليزي	كلمة الوزير ( النص الأساسي )



# قطاع التأمين

## التقرير السنوي

### ٢٠٠٩

لجنة مراقبة هيئات الضمان